



# Supplementary Materials for Summary of Financial Reports FYE June 30, 2023

August 14, 2023

Integrated Design & Engineering Holdings Co., Ltd.

Stock code: 9161

## Orders and revenue increased year on year, while profits decreased, and all results are below planned targets.

### Consolidated results

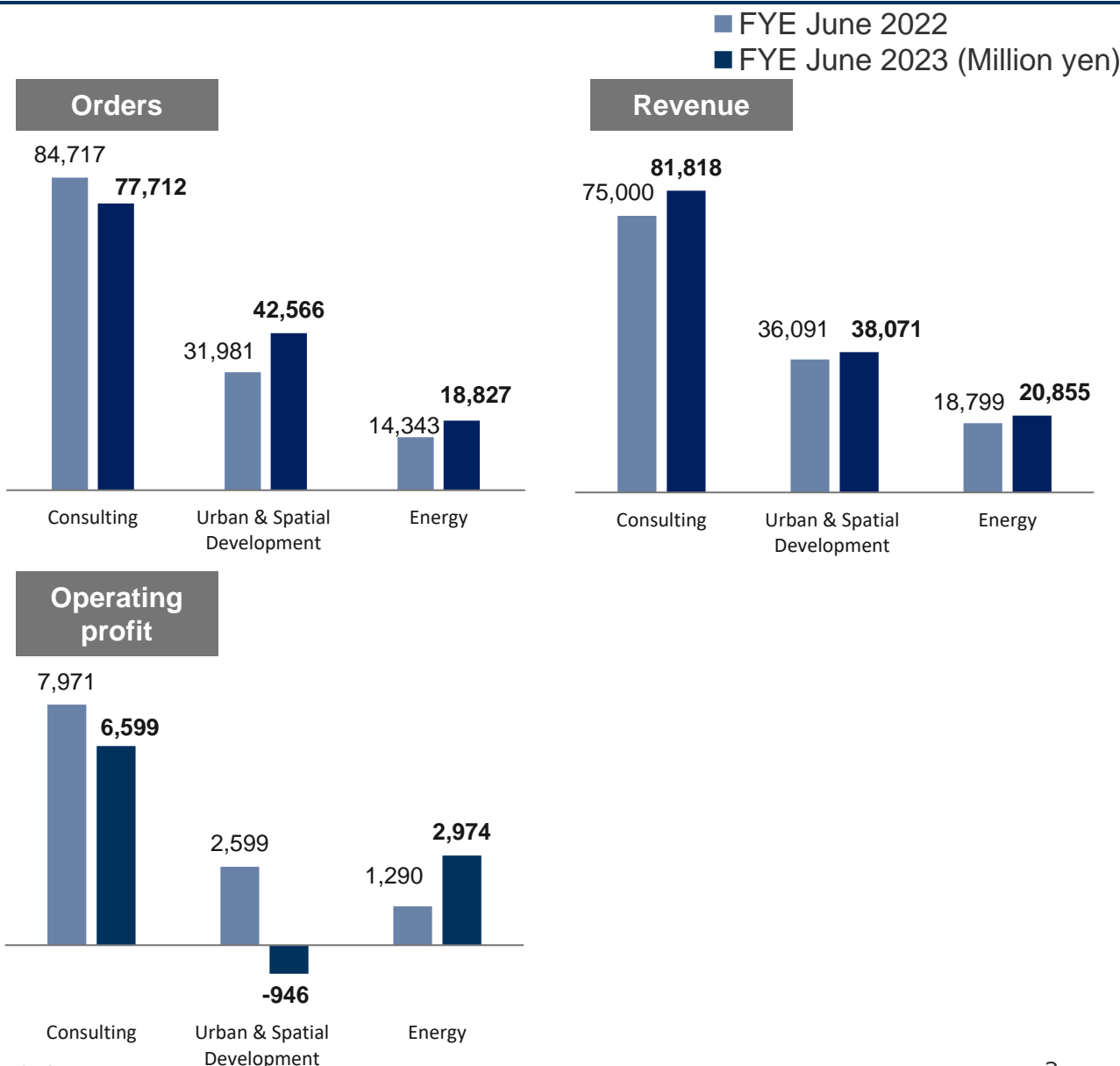
- Orders increased year-on-year and came close to the planned target due to steady progress in the Urban & Spatial Development Business and Energy Business. Revenue increased year-on-year due to increases in all segments.
- Revenue increased in all three segments (Consulting Business, Urban & Spatial Development Business, and Energy Business) due to the steady progress of on-hand projects; however, it failed to achieve the planned target.
- Operating profit fell significantly short of the plan due to the recognition of the impairment loss for the goodwill for BDP and escalated expenses related to outsourcing, communication, and transportation.

(Million yen)	FYE June 2022 Results	FYE June 2023 Results	YoY Comparison		Initial Plan	Plan Comparison	
			Amount	%		Amount	%
Orders	131,166	139,265	8,099	106.2%	140,000	-734	99.5%
Revenue	130,674	141,527	10,853	108.3%	145,000	-3,472	97.6%
Gross profit	40,699	42,346	1,646	104.0%			
Operating profit	9,065	6,080	-2,984	67.1%	11,300	-5,219	53.8%
Profit before tax	10,800	6,373	-4,426	59.0%			
Profit attributable to owners of parent	6,579	3,093	-3,485	47.0%	6,700	-3,606	46.2%

※Plan comparisons are calculated based on the earnings forecast announced at the beginning of the period.

# Results by Business Segment

(Million yen)	FYE June 2022 Results	FYE June 2023 Results	YoY Comparison	Plan Comparison
<b>Orders</b>	131,166	139,265	106.2%	99.5%
Consulting Business	84,717	77,712	91.7%	91.4%
Urban & Spatial Development Business	31,981	42,566	133.1%	106.4%
Energy Business	14,343	18,827	131.3%	117.7%
Other	123	158	128.1%	-
<b>Revenue</b>	130,674	141,527	108.3%	97.6%
Consulting Business	75,000	81,818	109.1%	100.4%
Urban & Spatial Development Business	36,091	38,071	105.5%	95.2%
Energy Business	18,799	20,855	110.9%	92.7%
Other	783	782	99.8%	78.2%
<b>Operating profit</b>	9,065	6,080	67.1%	53.8%
Consulting Business	7,971	6,599	82.8%	71.7%
Urban & Spatial Development Business	2,599	-946	-	-
Energy Business	1,290	2,974	230.5%	123.9%
Other	-2,796	-2,546	-	-



※Plan comparisons are calculated based on the earnings forecast announced at the beginning of the period.

## Consulting Business

**Orders:** The Company secured large-scale orders overseas, such as for Indian high-speed rail. However, delays in receiving orders for domestic projects in the first half of the fiscal year caused orders to decline year on year and fall short of planned target.

**Revenue:** Revenue increased year on year, reaching the target figure, as on-hand projects in Japan and overseas progressed according to plan.

**Operating profit:** Business travel increased as various countries eased their entry restrictions. This factor, plus the impact of inflation, led to higher costs. As a result, operating profit decreased year on year and below the target.

## Urban & Spatial Development Business

**Orders:** Orders in Japan remained steady. The strengthening of the BDP Group's order acquisition system and the contribution of additional large-scale orders led to a year-on-year rise in orders, meeting our target.

**Revenue:** Revenue increased year on year, due to firm orders in Japan and the UK that we received in the previous fiscal year and owing to the impact of yen depreciation on the BDP Group's performance.

**Operating profit:** Operating profit decreased due to investment and increases in general administrative expenses. Also ¥4.0 billion in the impairment loss for the goodwill for BDP.

※ Actual exchange rate in June 2023: 1 £ =166.40 Yen (Actual exchange rate in June 2022: 1 £ =156.18 Yen; planned exchange rate for FYE June 1 £ = 154.00 Yen)

## Energy Business

**Orders:** Strong performance in the Power Construction Division and large private-sector orders in the Plant Division lifted orders year on year.

**Revenue:** Revenue grew year on year as a result of progress on the large-scale renovation of power plants ordered by government agencies, as well as progress of the Plant Division's overseas operations.

**Operating profit:** Although sales in the Manufacturing Division decreased, operating profit increased on year and reached planned target due to the recording of a gain on share sale of PT.ARKORA HYDRO, which was an affiliated company, and a gain on investments in securities.

**We aim to set new record highs for orders, revenue, and profits.**

(Million yen)	FYE June 2023 Results	FYE June 2023 Plan	YoY Comparison	
			Amount	%
<b>Orders</b>	139,265	155,000	15,734	111.3%
Consulting Business	77,712	86,000	8,287	110.7%
Urban & Spatial Development Business	42,566	43,000	433	101.0%
Energy Business	18,827	26,000	7,172	138.1%
<b>Revenue</b>	141,527	156,000	14,472	110.2%
Consulting Business	81,818	88,000	6,181	107.6%
Urban & Spatial Development Business	38,071	42,000	3,928	110.3%
Energy Business	20,855	25,000	4,144	119.9%
Other	782	1,000	217	127.9%
<b>Operating profit</b>	6,080	11,100	5,019	182.5%
Consulting Business	6,599	7,400	800	112.1%
Urban & Spatial Development Business	-946	2,700	3,646	-
Energy Business	2,974	2,200	-774	74.0%
Other	-2,546	-1,200	1,346	-
<b>Profit attributable to owners of parent</b>	3,093	7,100	4,006	229.5%
<b>ROE</b>	3.9%	9.0%	5.1pt	



## **Inquiries on IR-related matters**

**Corporate Communication Office, Integrated Design & Engineering Holdings Co., Ltd**

**TEL:03-5276-2454 MAIL: [c-com@n-koei.co.jp](mailto:c-com@n-koei.co.jp)**

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