### NIPPON KOEI



## **Financial Report**

Year ended June 30, 2018

### **Company Profile**

Nippon Koei Co., Ltd. is Japan's leading engineering consultant. In terms of human resources, we have the largest number of engineers and specialists in the industry capable of solving the most sophisticated and complex issues which nations face. Our business activities cover five market areas: namely, domestic infrastructure market, international infrastructure market, electric power engineering market, urban & spatial development market, and participant in energy business.

#### **CONTENTS**

Financial Highlights
Consolidated Balance Sheet
Consolidated Statement of Income and Comprehensive Income
Consolidated Statement of Changes in Equity
Consolidated Statement of Cash Flows
Notes to Consolidated Financial Statements
Nonconsolidated Balance Sheet
Nonconsolidated Statement of Income
Nonconsolidated Statement of Changes in Equity
Notes to Nonconsolidated Financial Statements
Significant Consolidated Subsidiaries

### **Financial Highlights**

#### Consolidated

	Millions of	Thousands of U.S. Dollars	
Years Ended June 30	2018	2017	2018
Net sales	¥106,024	¥101,338	\$959,537
Net income attributable to owner of the parent	4,556	3,288	41,232
	Yen		U.S. Dollars
Net income per share	¥294.12	¥213.39	\$2.66
	Millions of	Yen	Thousands of U.S. Dollars
As of June 30	2018	2017	2018
Total assets	¥114,507	¥113,866	\$1,036,309
Nonconsolidated	59,450	54,874	538,033
	<b>59,450</b> Millions of	ŕ	Thousands of U.S. Dollars
		ŕ	Thousands of
Nonconsolidated	Millions of	Yen	Thousands of U.S. Dollars
Nonconsolidated  Years Ended June 30	Millions of	Yen 2017	Thousands of U.S. Dollars
Nonconsolidated  Years Ended June 30  Net sales	Millions of 2018 ¥64,782	2017 ¥61,734	Thousands of U.S. Dollars  2018  \$586,289
Nonconsolidated  Years Ended June 30  Net sales	Millions of 2018 ¥64,782 2,921	2017 ¥61,734	Thousands of U.S. Dollars  2018  \$586,289  26,435
Nonconsolidated  Years Ended June 30  Net sales	Millions of 2018  ¥64,782 2,921  Yen	2017 ¥61,734 2,302 ¥149.38	Thousands of U.S. Dollars  2018  \$586,289  26,435  U.S. Dollars
Nonconsolidated  Years Ended June 30  Net sales	Millions of  2018  ¥64,782  2,921  Yen  ¥188.56	2017 ¥61,734 2,302 ¥149.38	Thousands of U.S. Dollars  2018  \$586,289  26,435  U.S. Dollars  \$1.71  Thousands of
Nonconsolidated  Years Ended June 30  Net sales	Millions of 2018  ¥64,782 2,921  Yen  ¥188.56  Millions of	2017 ¥61,734 2,302 ¥149.38	Thousands of U.S. Dollars  2018  \$586,289  26,435  U.S. Dollars  \$1.71  Thousands of U.S. Dollars

Notes: 1. Per share amounts are based on the weighted average number of shares outstanding during each year.

<sup>2.</sup> The dollar amounts in this report represent translations of yen, for convenience only, at the rate of \\$110.495 to \\$1, the approximate rate of exchange at June 30, 2018.

## Consolidated Balance Sheet Nippon Koei Co., Ltd. and Consolidated Subsidiaries June 30, 2018

	Millions of	Thousands of U.S. Dollars (Note 1)	
ASSETS	2018	2017	2018
CURRENT ASSETS:			
Cash and cash equivalents (Note 17)	¥15,233	¥17,083	\$137,861
Receivables (Note 17):	110,200	111,003	Ψ101,001
Trade notes	26	16	235
Trade accounts	26,072	17,954	235,956
Unconsolidated subsidiaries and	20,012	11,731	255,750
associated companies	117	131	1,059
Other	474	408	4,290
Allowance for doubtful accounts	(83)	(7)	(751)
Inventories (Note 6)	8,169	11,984	73,931
Deferred tax assets (Note 14)	994	1,234	8,996
Prepaid expenses and other current assets	4,256	5,995	38,518
Total current assets	55,258	54,798	500,095
		31,770	300,073
PROPERTY, PLANT AND			
<b>EQUIPMENT</b> (Notes 7, 8 and 9):			
Land	16,598	17,649	150,215
Buildings and structures	17,153	16,151	155,238
Machinery and equipment	3,895	2,614	35,250
Furniture and fixtures	5,008	4,988	45,323
Lease assets	154	177	1,394
Construction in progress	2,958	253	26,770
Total	45,766	41,832	414,190
Accumulated depreciation	(18,142)	(17,296)	(164,188)
Net property, plant and equipment	27,624	24,536	250,002
INVESTMENTS AND OTHER ASSETS:			
Investment securities (Notes 5 and 17)	5,846	8,672	52,907
Investments in and advances	0,0.10	0,012	0=,>01
to unconsolidated subsidiaries and			
associated companies (Notes 10 and 17(5)(b))	4,090	4,156	37,015
Trademarks	3,162	3,355	28,617
Goodwill	8,186	8,686	74,085
Receivables in bankruptcy	16	16	145
Deferred tax assets (Note 14)	1,135	1,149	10,272
Asset for retirement benefits	4,080	3,392	36,925
Other assets	5,288	5,275	47,857
Allowance for doubtful accounts	(178)	(169)	(1,611)
Total investments and other assets	31,625	34,532	286,212
TOTAL	¥114,507	¥113,866	\$1,036,309

	Millions of	Thousands of U.S. Dollars (Note 1)		
LIABILITIES AND EQUITY	2018	2017	2018	
CURRENT LIABILITIES:				
Current portion of long-term debt (Note 11 and 17)	¥2,072	¥1,788	\$18,752	
Payables:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,	
Trade notes	_	309	_	
Trade accounts	4,123	3,659	37,314	
Unconsolidated subsidiaries and				
associated companies	52	55	471	
Other	2,386	1,881	21,594	
Income taxes payable	1,013	1,050	9,168	
Advances received	8,694	10,798	78,682	
Unearned revenue	3,157	3,551	28,571	
Accrued bonuses	2,589	3,175	23,431	
Allowance for anticipated project loss	177	55	1,602	
Other current liabilities	4,178	4,020	37,811	
Total current liabilities	28,441	30,341	257,396	
LONG-TERM LIABILITIES:				
Long-term debt (Note 11 and 17)	18,965	21,448	171,637	
Provision for directors'	,	,	,	
retirement benefits (Note 12)	32	46	290	
Allowance for environmental measures	34	34	308	
Liability for retirement benefits (Note 12)	3,874	3,964	35,060	
Deferred tax liabilities (Note 14)	3,383	2,859	30,617	
Other long-term liabilities	328	300	2,968	
Total long-term liabilities	26,616	28,651	240,880	
COMMITMENTS AND CONTINGENT LIABILITIES (Notes 16, 18 and 20)				
<b>EQUITY</b> (Notes 13 and 22.a):				
Common stock,				
authorized, 38,000,000 shares in 2018 and				
38,000,000 shares in 2017; issued, 15,905,049				
shares in 2018 and 17,331,302 shares in 2017	7,415	7,393	67,107	
Capital surplus	6,466	7,241	58,518	
Retained earnings	45,529	43,450	412,047	
Treasury stock—at cost	10,023	13,130	112,011	
364,422 shares in 2018				
and 1,891,831 shares in 2017	(1,180)	(3,607)	(10,679)	
Accumulated other comprehensive income:	(2)200)	(5)551)	(10,017)	
Unrealized gain on				
available-for-sale securities	1,196	1,017	10,824	
Foreign currency translation adjustments	(2,045)	(1,814)	(18,508)	
Defined retirement benefit plans	983	828	8,896	
Total	58,364	54,508	528,205	
Noncontrolling interests	1,086	366	9,828	
Total equity	59,450	54,874	538,033	
TOTAL	¥114,507	¥113,866	\$1,036,309	

See notes to consolidated financial statements.

## Consolidated Statement of Income and Comprehensive Income Nippon Koei Co., Ltd. and Consolidated Subsidiaries Year ended June 30, 2018

	Millions of	Thousands of U.S. Dollars (Note 1)	
_	2018	2017	2018
NET SALES	¥106,024	¥101,338	\$959,537
COST OF SALES	73,664	70,400	666,673
Gross profit	32,360	30,938	292,864
SELLING, GENERAL AND			
ADMINISTRATIVE EXPENSES (Note 15) Operating income	25,798 6,562	25,473 5,465	233,477 59,387
	0,302	3,403	37,301
OTHER INCOME (EXPENSES): Interest and dividend income	116	420	4.026
	446 (223)	420	4,036
Interest expense		(195)	(2,018)
Foreign currency exchange (loss) gain	(149)	41	(1,348)
plant and equipment	1,276	2	11,548
Loss on impairment of	,		,
long-lived assets (Note 7 and 23)		(226)	_
Head office transfer cost	(833)	(106)	(7,539)
Loss on support to subsidiaries and	` ,	` ′	` ' '
associates (Note 19)	_	(433)	_
Other-net	86	226	778
Other expenses-net	603	(271)	5,457
INCOME BEFORE INCOME TAXES	7,165	5,194	64,844
INCOME TAYES (Note 14).			
INCOME TAXES (Note 14): Current	1 022	1 044	16 500
Deferred	1,833 723	1,866	16,589
Total income taxes	2,556	1,871	6,543 23,132
	,		•
NET INCOME	4,609	3,323	41,712
NET INCOME ATTRIBUTABLE TO:			
Owners of the parent	4,556	3,288	41,232
Noncontrolling interests	53	35	480
OTHER COMPREHENSIVE INCOME (LOSS) (Note 21):			
Unrealized gain on			
available-for-sale securities	177	1,026	1,602
Foreign currency translation adjustment	(242)	(1,509)	(2,190)
Defined retirement benefit plans	<u> 155</u>	800	1,403
Total other comprehensive income	90	317	815
COMPREHENSIVE INCOME	¥4,699	¥3,640	\$42,527
TOTAL COMPREHENSIVE INCOME			
ATTRIBUTABLE TO:			
Owners of the parent	¥4,681	¥3,601	\$42,364
Noncontrolling interests	¥18	¥39	\$163
	Yen		U.S. Dollars (Note 1)
PER SHARE OF COMMON STOCK (Note 2.t):			
Basic net income	¥294.12	¥213.39	\$2.66
Cash dividends applicable to the year	75.00	75.00	0.68

## Consolidated Statement of Changes in Equity Nippon Koei Co., Ltd. and Consolidated Subsidiaries Year ended June 30, 2018

	Thousands	Millions of Yen									
						Accumulated	Other Comprehens	sive Income			
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Unrealized Gain (Loss) on available-for- sale securities	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans	Total	Noncontrolling Interests	Total Equity
BALANCE, JULY 1, 2016	76,840	¥7,393	¥6,209	¥40,822	¥(3,020)	¥(8)	¥(302)	¥29	¥51,123	¥337	¥51,460
Adjustment for change in scope of consolidation	_	_	312	112	_	_	_	_	424	_	424
Net income attributable to owners of the parent	_	_	_	3,288	_	_	_	_	3,288	_	3,288
Cash dividends, ¥75.00 per share	_	_	_	(772)	_	_	_	_	(772)	_	(772)
Purchase of treasury stock	(62)	_	_	_	(1,456)	_	_	_	(1,456)	_	(1,456)
Disposal of treasury stock	330	_	720	_	869	_	_	_	1,589	_	1,589
Share Consolidation	(61,669)	_	_	_	_	_	_	_		_	
Net change in the year	_	_	_	_	_	1,025	(1,512)	799	312	29	341
BALANCE, JUNE 30, 2017	15,439	7,393	7,241	43,450	(3,607)	1,017	(1,814)	828	54,508	366	54,874
Issuance of new shares	10	22	22	_	_	_	_	_	44	_	44
Adjustment for change in scope of consolidation	_	_	39	37	_	_	(21)	_	55	711	766
Net income attributable to owners of the parent	_	_	_	4,556	_	_	_	_	4,556	_	4,556
Cash dividends, ¥75.00 per share	_	_	_	(1,192)	_	_	_	_	(1,192)	_	(1,192)
Purchase of treasury stock	(6)	_	_	_	(26)	_	_	_	(26)	_	(26)
Disposal of treasury stock	98	_	_	_	294	_	_	_	294	_	294
Retirement of treasury stock	_	_	(836)	(1,323)	2,159	_	_	_	_	_	_
Net change in the year				<u> </u>		179	(209)	155	125	9	134
BALANCE, JUNE 30, 2018	15,541	¥7,415	¥6,466	¥45,528	¥(1,180)	¥1,196	¥(2,044)	¥983	¥58,364	¥1,086	¥59,450

	Thousands of U.S. Dollars (Note 1)									
					Accumulated	Other Comprehens	ive Income			
	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Unrealized Gain (Loss) on available-for- sale securities	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans	Total	Noncontrolling Interests	Total Equity
BALANCE, JUNE 30, 2017	\$66,908	\$65,532	\$393,230	\$(32,644)	\$9,204	\$(16,417)	\$7,494	\$493,307	\$3,311	\$496,618
Issuance of new shares	199	199	_	_	_	_	_	398	_	398
Adjustment for change in scope of consolidation	_	353	335	_	_	(191)	_	497	6,435	6,932
Net income attributable to owners of the parent	_	_	41,234	_	_	_	_	41,234	_	41,234
Cash dividends, \$0.68 per share	_	_	(10,788)	_	_	_	_	(10,788)	_	(10,788)
Purchase of treasury stock	_	_	_	(235)	_	_	_	(235)	_	(235)
Disposal of treasury stock	_	_	_	2,661	_	_	_	2,661	_	2,661
Retirement of treasury stock	_	(7,566)	(11,973)	19,539	_	_	_	_	_	_
Net change in the year	_	_	_	_	1,620	(1,891)	1,402	1,131	82	1,213
BALANCE, JUNE 30, 2018	\$67,107	\$58,518	\$412,038	\$(10,679)	\$10,824	\$(18,499)	\$8,896	\$528,205	\$9,828	\$538,033

See notes to consolidated financial statements.

# Consolidated Statement of Cash Flows Nippon Koei Co., Ltd. and Consolidated Subsidiaries Year ended June 30, 2018

	Millions of	Thousands of U.S. Dollars (Note 1)	
OPERATING ACTIVITIES:	2018	2017	2018
Income before income taxes	¥7,165	¥5,194	\$64,844
Income taxes – paid	(1,973)	(1,503)	(17,856)
Depreciation and amortization	1,668	1,720	15,096
long-lived assets (Note 7 and 23)	_	226	_
Amortization of goodwill	474	623	4,290
Gain on sales of property, plant and equipment	(1,284)	(2)	(11,620)
Gain on sales of investment securities	(64)	(31)	(579)
Changes in assets and liabilities, net of effects from newly consolidated subsidiaries:			
Increase in trade accounts receivable	(8,087)	(316)	(73,189)
Decrease in inventories	3,797	868	34,364
Increase (decrease) in trade accounts payable	160	(1,098)	1,448
(Decrease) increase in advanced received	(2,079)	1,915	(18,815)
Other—net	(379)	(1,219)	(3,431)
Net cash (used in) provided by operating activities	(602)	6,377	(5,448)
INVESTING ACTIVITIES:			
Purchases of property, plant and equipment	¥(3,323)	¥(1,086)	\$(30,074)
Proceeds from sales of property, plant and equipment	2,339	_	21,168
Proceeds from sales and redemption of investment securities	2,858	532	25,865
Purchases of investment securities	(1,592)	(1,519)	(14,408)
Payments of loans receivable	(791)	(880)	(7,159)
Increase (decrease) in other assets	1,486	(1,220)	13,450
Net cash provided by (used in) investing activities	977	(4,173)	8,842

6

	Millions of	Thousands of U.S. Dollars (Note 1)	
FINANCING ACTIVITIES:	2018	2017	2018
Net decrease in short-term loans payable	¥—	¥(16,000)	\$—
Proceeds from long-term loans payable	_	23,547	_
Repayments of long-term loans payable	(2,100)	(2,008)	(19,005)
Purchase of treasury stock	(26)	(1,456)	(235)
Disposal of treasury stock	294	1,589	2,661
Dividends paid	(1,193)	(773)	(10,797)
Other—net	(38)	(53)	(345)
Net cash (used in) provided by financing activities	(3,063)	4,846	(27,721)
EFFECT OF EXCHANGE RATE CHANGE ON CASH AND CASH EQUIVALENTS	(22)	(125)	(199)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(2,710)	6,925	(24,526)
INCREASE IN CASH AND CASH EQUIVALENTS FROM NEWLY			
CONSOLIDATED SUBSIDIARIES	860	757	7,783
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	17,083	9,401	154,604
CASH AND CASH EQUIVALENTS, END OF YEAR	¥15,233	¥17,083	\$137,861

See notes to consolidated financial statements.

#### Notes to Consolidated Financial Statements

Nippon Koei Co., Ltd. and Consolidated Subsidiaries Year ended June 30, 2018

### 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2017 consolidated financial statements to conform to the classifications used in 2018.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Nippon Koei Co., Ltd. (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥110.495 to \$1, the approximate rate of exchange at June 30, 2018. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**a. Consolidation** — The consolidated financial statements as of June 30, 2018, include the accounts of the Company and its 62 significant (58 in 2017) subsidiaries (collectively, the "Group").

MYANMAR KOEI INTERNATIONAL LTD., KOEI Energy Co., Ltd and DSI Co., Ltd. were added in the scope of consolidation from the current fiscal year due to their increased materiality. The Company also acquired additional interest in IRONMONT HYDRO PTE. LTD., making it and its consolidated subsidiary our wholly owned subsidiaries as of the current consolidated fiscal year.

Under the control concept, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated.

Investments in unconsolidated subsidiaries and associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the impact on the accompanying consolidated financial statements would not be significant.

Goodwill represents the excess of cost of an acquisition over the fair value of the net assets of the acquired subsidiaries at the date of acquisition.

Goodwill is amortized using the straight-line method over its useful life, which is estimated as a reasonable period for which goodwill is expected to have an effect. In addition, the amortization period of goodwill related to the acquisition of BDP HOLDINGS LIMITED is 20 years.

All significant intercompany balances and transactions have been eliminated in consolidation. All significant unrealized profit included in assets resulting from transactions within the Group is also eliminated.

**b.** Cash Equivalents — Cash equivalents are short-term investments that are readily convertible into cash and exposed to insignificant risk of changes in value.

Cash equivalents include time deposits and investment trusts, both of which mature or become due within three months of the date of acquisition.

c. *Inventories* — Work in process is stated at the lower of cost, mainly determined by the specific identification cost method, or net selling value (see Note 6).

- **d.** *Investment Securities* Investment securities are classified and accounted for, depending on management's intent, as follows:
  - (1) Held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, are reported at amortized cost; and (2) available-for-sale securities, which are not classified as the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, in a separate component of equity.

Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

- e. Property, Plant and Equipment Property, plant, and equipment are stated at cost. Depreciation of property, plant and equipment of the Company and its consolidated domestic subsidiaries is computed substantially by the declining-balance method at rates based on the estimated useful lives of the assets, while the straight-line method is applied to buildings acquired after April 1, 1998, structures acquired after April 1, 2016, and lease assets, as well as other equipment for rent. In addition, the straight-line method is principally applied to the property, plant, and equipment of consolidated foreign subsidiaries. The range of useful lives is principally from 3 to 63 years for buildings and structures, from 2 to 22 years for machinery and equipment, and from 2 to 20 years for furniture and fixtures. The useful lives for lease assets are the terms of the respective leases.
- f. Long-Lived Assets The Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.
- g. Allowance for Doubtful Accounts The allowance for doubtful accounts is stated in amounts considered to be appropriate based on the Group's past credit loss experience and an evaluation of potential losses in the receivables outstanding.
- **h.** Retirement and Pension Plans The Group has contributory defined benefit pension plans and unfunded retirement benefit plans for the benefit of its employees.

The Group accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the consolidated balance sheet date. The projected benefit obligations are attributed to periods on a straight-line basis. Actual gains and losses and past service costs are amortized and recognized in profit or loss over 13 years.

Hitherto, retirement benefits for directors were provided at the amount that would be required if all directors retired at the consolidated balance sheet date. However, the Group terminated benefit pension plans for directors. The balance in the consolidated balance sheet is the estimated amount for directors who have belonged to the Group since the plans were effective.

*i. Allowance for Anticipated Project Loss* — The Group has made a provision for anticipated losses on uncompleted project contracts.

- j. Asset Retirement Obligations An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.
- k. Employee Stock Ownership Plan In accordance with Practical Issues Task Force ("PITF") No. 30, "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts," upon transfer of treasury stock to the employee stockownership trust (the "Trust") by the entity, any difference between the book value and fair value of the treasury stock is recorded in capital surplus. At yearend, the Company records (1) the Company stock held by the Trust as treasury stock in equity, (2) all other assets and liabilities of the Trust on a line-by-line basis, and (3) a liability/asset for the net of (i) any gain or loss on delivery of the stock by the Trust to the employee shareholding association, (ii) dividends received from the entity for the stock held by the Trust, and (iii) any expenses relating to the Trust.
- 1. Research and Development Costs Research and development costs are charged to income as incurred.
- **m. Leases** Finance lease transactions are capitalized to recognize lease assets and lease obligations in the consolidated balance sheet. All other leases are accounted for as operating leases.
- **n. Accrued Bonuses** Bonuses to employees, directors, and Audit & Supervisory Board members are accrued at the end of the year to which such bonuses are attributable.
- o. Allowance for Environmental Measures The Group has made a provision for the treatment of Polychlorinated Biphenyl ("PCB") Wastes based on the Act on Special Measures concerning Promotion of Proper Treatment of PCB Wastes.
- p. Income Taxes The provision for income taxes is computed based on pretax income included in the consolidated statement of income and comprehensive income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.

- q. Foreign Currency Transactions All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the consolidated balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income and comprehensive income.
- **r. Revenue Recognition** During the progress of operation, the percentage-of-completion method is applied when the extent of progress toward completion, total costs on and total revenue from the contract are reliably estimated. The stage of completion is determined using the cost-to-cost method.
- **s. Derivatives and Hedging Activities** The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange and interest rates. Interest rate and currency swaps are utilized by the Group to reduce the risks of foreign currency exchange and interest rate. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows: (1) all derivatives are recognized as either assets or liabilities and measured at fair value; and gains or losses on derivative transactions are recognized in the consolidated statement of income and comprehensive income; (2) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

Interest rate and currency swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

**t. Per Share Information** — Basic net income per share is computed by dividing net income attributable to shareholders of common stock by the weighted-average number of shares of common stock outstanding for the period.

Diluted net income per share of common stock is not disclosed because the Group had no securities outstanding that might dilute the per share information for the years ended June 30, 2018 and 2017.

Cash dividends per share presented in the accompanying consolidated statement of income and comprehensive income are dividends applicable to the respective years, including dividends to be paid after the end of the fiscal year.

On January 1, 2017, the Company effected a share consolidation at a rate of one share for every five common shares based on the resolution of the 72nd Ordinary General Meeting of Shareholders held on September 29, 2016. To provide basic net income per share figures on a basis comparable to the year ended June 30, 2017, the weighted-average number of shares of common stock has been restated to reflect the impact of the share consolidation for prior years.

- u. Accounting Changes and Error Corrections Under ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections," and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections," accounting treatments are required as follows:
  - (1) Changes in Accounting Policies:

When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.

(2) Changes in Presentation:

When the presentation of consolidated financial statements is changed, prior-period consolidated financial statements are reclassified in accordance with the new presentation.

#### (3) Changes in Accounting Estimates:

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only and is accounted for prospectively if the change affects both the period of the change and future periods.

#### (4) Corrections of Prior-Period Errors:

When an error in prior-period consolidated financial statements is discovered, those statements are restated.

#### **Changes in Accounting Policies**

The Company and domestic subsidiaries had been applying the completed-contract method (including partial completed-contract method) in principle to record the revenue from the contract relating to Domestic Consulting Operations, International Consulting Operations and Power Engineering Operations. From contracts started during the current fiscal year, the percentage-of-completion method is applied. Taking into consideration of the increasing opportunities to receive larger project orders under the government-led strategic exporting of infrastructure systems and the expansion of the Group's international operations such as the acquisition of United Kingdom, architectural firms, the Company has determined that the percentage-of-completion method would be more appropriate to present their operating results and financial conditions. Once the development in their internal systems including accounting system were completed, the Company has decided to change the accounting method relating to revenue from the contract.

As this change was made possible with the introduction of a new accounting system, using the percentage-of-completion method to calculate retroactively is practically impossible.

Furthermore, since the cumulative impact at the beginning of the current fiscal year cannot be calculated in the case where the system is applied retrospectively, the balance at the end of the previous fiscal year is treated as the balance at the beginning of the current fiscal year.

The Company applies the completion-contract method in principle to operational contracts concerning works in process that are included in the balance at the end of the previous consolidated fiscal year, and therefore, sales shall be recorded for the quarter during which individual operations are completed.

As a result, compared with the previous accounting method, net sales increased by ¥11,338 million; gross profit, operating income, ordinary income, and profit before income taxes all increased by ¥2,687 million; and net income per share increased by ¥117.17 for the fiscal year ended June 30, 2018.

Impacts on segment information are stated in the relevant section.

#### **New Accounting Pronouncements**

#### 1. Tax Effect Accounting

On February 16, 2018, the ASBJ issued ASBJ Statement No. 28, "Partial Amendments to Accounting Standard for Tax Effect Accounting," and ASBJ Guidance No. 26, "Implementation Guidance on Recoverability of Deferred Tax Assets." Accounting treatments are required as follows: (1) changes in handling future taxable amount in individual financial statements and (2) clarification of handling on recoverability of deferred tax assets in companies that are categorized as (type 1).

The accounting standard and guidance are effective for annual periods beginning on or after July 2018. The Company expects to apply the accounting standard and guidance for annual periods beginning on or after July 1, 2018, and is in the process of measuring the effects of applying the accounting standard and guidance in future applicable periods.

#### 2. Accounting Standard for Revenue Recognition

On March 30, 2018, the ASBJ issued ASBJ Statement No. 29, "Accounting Standard for Revenue Recognition," and ASBJ Guidance No. 30, "Implementation Guidance on Accounting Standard for Revenue Recognition." The core principle of the standard and guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. An entity should recognize revenue in accordance with that core principle by applying the following steps:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

The accounting standard and guidance are effective for annual periods beginning on or after July 1, 2021. Earlier application is permitted for annual periods beginning on or after July 1, 2018.

The Company expects to apply the accounting standard and guidance for annual periods beginning on or after July 1, 2022, and is in the process of measuring the effects of applying the accounting standard and guidance in future applicable periods.

#### 3. CHANGES IN PRESENTATION

- (1) "Gain on sales of property, plant, and equipment" (¥1,276 million (\$11,548 thousand) in the current fiscal year and ¥2 million in the previous fiscal year), which was included in "Other income (expenses)" in the consolidated statement of income and comprehensive income in the previous fiscal year, is presented separately due to its increased materiality.
- (2) "Payments for head office transfer cost" (\(\frac{\psi}{218}\) million in the previous fiscal year), "Head office transfer cost" (\(\frac{\psi}{106}\) million in the previous fiscal year), and "Loss on support to subsidiaries and associates" (\(\frac{\psi}{433}\) million in the previous fiscal year), which was presented separately in the consolidated statement of cash flows in the previous fiscal year, is included in "Other -net" (\(\frac{\psi}{(379)}\) million (\(\frac{\psi}{3,431}\)) thousand) in the current fiscal year) under "Operating Activities" due to its decreased materiality.
- (3) "Proceeds from sales of property, plant, and equipment" (¥2,339 million (\$30,074 thousand) in the current fiscal year and no recognition in the previous fiscal year) under "Investing Activities" in the consolidated statement of cash flows, is presented separately due to its increased materiality.

#### 4. ADDITIONAL INFORMATION

*Employee Stock Ownership Plan ("ESOP") Trust* — The Company maintains an ESOP for a part of its employees' welfare programs which includes transfers of the Company's own stock to the employees' stockholders association through a trust.

#### (1) Overview of the transaction

At a meeting of the Board of Directors held on May 15, 2017, the Company resolved to reintroduce an ESOP as a disposition-type employee shareholding incentive plan to provide the Group's employees with incentives to improve corporate value and enhance their welfare programs.

The Company also resolved to dispose of a part of treasury stock that the Company owns to an account established in Trust & Custody Services Bank, Ltd. (the "Trust Account E") by "third-party" allotment en bloc. The ESOP is an incentive plan that distributes the profit of stock price rise for all the employees who join "Nippon Koei Group employees' stockholders association" (the "Employees' Stockholders Association"). To initiate the ESOP, the Company concluded the "Stock Benefit Trust (disposition-type ESOP) Agreement;" the trust established pursuant to the role of the agreement shall be referred to as the "ESOP Trust," whereby the Company is to act as administrator and the role of trustee is assigned to Mizuho Trust & Banking Co., Ltd. (the "Trustee"). The Trustee also concluded an agreement with Trust & Custody Services Bank, Ltd., under which the Trustee is to re-entrust management of security and other asset of the ESOP Trust to Trust & Custody Services Bank, Ltd.

The Trust Account E acquires shares of the Company that the Employees' Stockholders Association is expected to obtain over the five years after the trust is set up, and periodically sells its holdings to the Employees' Stockholders Association. If, by the time of the ESOP Trust's termination, gains equivalent to capital gains on sales of shares are accumulated within the ESOP Trust through sales of Company's shares by the Trust Account E to the Employees' Stockholders Association, then those gains will be distributed as residual assets to the Employees' Stockholders Association enrollees who meet the requirements for eligible beneficiaries. Furthermore, to guarantee funds borrowed by the Trustee that enable the Trust Account E to acquire Company's shares, the Company is to repay any such remaining borrowings pursuant to a guarantee agreement, in the event that there are any remaining borrowings equivalent to losses on sales of shares due to a downturn in the price of Company's shares up until termination of the ESOP Trust.

#### (2) The Company's shares remaining in the ESOP

Shares of the Company remaining in the ESOP are recognized at the ESOP's book value thereof (excluding the amount of ancillary expenses) as treasury stock under net assets. The book value and number of shares of such treasury stock were \mathbb{\frac{4}{1}},087 million (\mathbb{\frac{5}{9}},838 thousand) and 358 thousand shares, respectively, for the year ended June 30, 2018.

(3) Book value of borrowings posted through the application of the gross price method Book value of borrowings posted through the application of the gross price method was \\$1,073 million (\\$9,711 thousand) for the year ended June 30, 2018.

#### **5. INVESTMENT SECURITIES**

Investment securities as of June 30, 2018 and 2017, consisted of the following:

	Millions of	Thousands of U.S. Dollars	
	2018	2017	2018
Noncurrent:			
Marketable equity securities	¥5,077	¥7,599	\$45,948
Government and corporate bonds	533	738	4,824
Other	236	335	2,135
Total	¥5,846	¥8,672	\$52,907

The costs and aggregate fair values of investment securities at June 30, 2018 and 2017, were as follows:

	Millions of Yen					
June 30, 2018	Cost	Unrealized Gains	Unrealized Losses	Fair Value		
Securities classified as:						
Available-for-sale:						
Equity securities	¥2,863	¥1,778	¥16	¥4,625		
Debt securities	568	_	35	533		
Other	236	_	_	236		
Total	¥3,667	¥1,778	¥51	¥5,394		

	Millions of Yen					
June 30, 2017	Cost	Unrealized Gains	Unrealized Losses	Fair Value		
Securities classified as:						
Available-for-sale:						
Equity securities	¥5,369	¥1,654	¥204	¥6,819		
Debt securities	568	24	_	592		
Other	336	_	_	336		
Total	¥6,273	¥1,678	¥204	¥7,747		

	Thousands of U.S. Dollars			
June 30, 2018	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	\$25,911	\$16,091	\$145	\$41,857
Debt securities	5,141	_	317	4,824
Other	2,135	_	_	2,135
Total	\$33,187	\$16,091	\$462	\$48,816

The proceeds and realized gains and losses of the available-for-sale securities, which were sold during the years ended June 30, 2018 and 2017, were as follows:

	Millions of Yen			
June 30, 2018	Proceeds	Realized Gains	Realized Losses	
Securities classified as:				
Available-for-sale:				
Equity securities	¥2,733	¥437	¥373	
Debt securities	_	_	_	
Other	_	_	_	
Total	¥2,733	¥437	¥373	
		Millions of Yen		
June 30, 2017	Proceeds	Realized Gains	Realized Losses	
Securities classified as:				
Available-for-sale:				
Equity securities	¥2	¥1	¥ —	
Debt securities	530	30	_	
Other	_	_	_	
Total	¥532	¥31	¥ —	
	Tł	nousands of U.S. Dollars	S	
June 30, 2018	Proceeds	Realized Gains	Realized Losses	
Securities classified as:				
Available-for-sale:				
Equity securities	\$24,734	\$3,955	\$3,376	
Debt securities	_	_	_	
Other	_	_	_	
Total	\$24,734	\$3,955	\$3,376	

#### 6. INVENTORIES

Inventories at June 30, 2018 and 2017, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2018	2017	2018
Merchandise	¥6	¥0	\$54
Work in process	7,943	11,728	71,886
Raw materials and supplies	220	256	1,991
Total	¥8,169	¥11,984	\$73,931

#### 7. LONG-LIVED ASSETS

The Group reviewed its long-lived assets for impairment as of June 30, 2018. As a result, no impairment loss was recognized. The Group recognized an impairment loss of ¥226 million as loss on impairment of long-lived assets for assets to be disposed and idle assets in 2017. The carrying amount of the assets to be disposed were written down to the recoverable amount, which is zero, because they are to be demolished for redevelopment. The carrying amount of the idle assets was written down to the memorandum value because future cash flows are not expected.

#### 8. INVESTMENT PROPERTY

The Group owns some rental properties, such as office buildings and land in the Tokyo metropolitan area. The net of rental income and operating expenses for those rental properties was ¥404 million (\$3,656 thousand) and ¥401 million for the fiscal years ended June 30, 2018 and 2017, respectively.

In addition, the carrying amounts, changes in such balances, and market prices of such properties are as follows:

	Millions of	Yen	
	Carrying Amount		Fair Value
June 30, 2017	Decrease	June 30, 2018	June 30, 2018
¥2,326	¥(26)	¥2,300	¥5,241
	Millions of	Yen	
	Carrying Amount		Fair Value
June 30, 2016	Decrease	June 30, 2017	June 30, 2017
¥3,330	¥(1,004)	¥2,326	¥5,242
	Thousands of U.S	S. Dollars	
	Carrying Amount		Fair Value
June 30, 2017	Decrease	June 30, 2018	June 30, 2018
\$21,051	\$(236)	\$20,815	\$47,432

#### Notes:

- 1. Carrying amount recognized in the consolidated balance sheets is net of accumulated depreciation and accumulated impairment losses, if any.
- 2. Decrease during the fiscal year ended June 30, 2017, primarily represents removal of headquarters from rental properties due to the launch of its reconstruction and transfer from rental properties to assets for development. Decrease during the fiscal year ended June 30, 2018, primarily represents depreciation of buildings of stores for rent.
- 3. Fair value of properties was measured by the Group in accordance with the Real-Estate Appraisal Standard.
- 4. During the fiscal year ended June 30, 2018, investment property under construction (¥1,071 million in the consolidated balance sheet) is not included in the above table because it is difficult to measure their fair value during an early phase of development.

#### 9. REDUCTION ENTRY

In the case of the acquisition expenses of the Group that have been subsidized by the national government, the amount of such subsidies is offset against the acquisition cost of the corresponding property, plant, and equipment.

The amount of reduction entry by accounts under property, plant, and equipment at June 30, 2018 and 2017, was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2018	2017	2018
Buildings and structures	¥19	¥19	\$172
Machinery and equipment	167	167	1,511
Total	¥186	¥186	\$1,683

## 10. INVESTMENTS IN AND ADVANCES TO UNCONSOLIDATED SUBSIDIARIES AND ASSOCIATED COMPANIES

Investments in and advances to unconsolidated subsidiaries and associated companies at June 30, 2018 and 2017, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2018	2017	2018
Investments	¥3,330	¥1,819	\$30,137
Advances	760	2,337	6,878
Total	¥4,090	¥4,156	\$37,015

#### 11. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Long-term debt at June 30, 2018 and 2017, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2018	2017	2018
Unsecured loans from banks due serially to 2026 with interest rates ranging from 0.250% to 2.513%	¥20,985	¥23,174	\$189,918
Obligation under finance leases	52	62	471
Total	21,037	23,236	190,389
Less current portion	(2,072)	(1,788)	(18,752)
Long-term debt, less current portion	¥18,965	¥21,448	\$171,637

Annual maturities of long-term debt at June 30, 2018, for the next five years and thereafter were as follows:

	Millions of Yen			ands of Oollars
Years Ending June 30	Long-Term Debt	Lease Obligations	Long-Term Debt	Lease Obligations
2019	¥2,051	¥21	\$18,562	\$190
2020	1,974	14	17,865	127
2021	2,176	9	19,693	81
2022	6,250	4	56,564	36
2023	2,190	2	19,820	18
2024 and thereafter	6,344	1	57,414	10
Total	¥20,985	¥51	\$189,918	\$462

The Group and four financial institutions have entered into overdraft contracts and a commitment line contract by syndicated loan over three years. These commitment line contracts included restrictive financial covenants for each financial institution.

#### 12. RETIREMENT AND PENSION PLANS

The Company and certain consolidated subsidiaries have severance payment plans for employees and directors. Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from certain consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

The liabilities for retirement benefits at June 30, 2018 and 2017, for directors were ¥32 million (\$290 thousand) and ¥46 million, respectively. The retirement benefits for directors are paid subject to the approval of the shareholders.

(1) The changes in defined benefit obligation for the years ended June 30, 2018 and 2017, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
_	2018	2017	2018
Balance at beginning of year	¥15,386	¥15,253	\$139,246
Current service cost	1,121	1,096	10,145
Interest cost	107	106	968
Actuarial losses	92	69	833
Benefits paid	(1,050)	(1,138)	(9,503)
Others	62	_	562
Balance at end of year	¥15,718	¥15,386	\$142,251

(2) The changes in plan assets for the years ended June 30, 2018 and 2017, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
_	2018	2017	2018
Balance at beginning of year	¥15,500	¥13,362	\$140,278
Expected return on plan assets	311	267	2,815
Actuarial losses	381	1,225	3,448
Contributions from the employer	1,126	1,528	10,191
Benefits paid	(814)	(882)	(7,367)
Others	53	_	479
Balance at end of year	¥16,557	¥15,500	\$149,844

(3) The changes in defined benefit obligation under the simplified method for the years ended June 30, 2018 and 2017, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
_	2018	2017	2018
Balance at beginning of year	¥684	¥663	\$6,190
Periodic benefit cost	61	58	553
Benefits paid	(112)	(40)	(1,014)
Others	0	3	0
Balance at end of year	¥633	¥684	\$5,729

(4) The reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of June 30, 2018 and 2017, was as follows (including the benefit plans for which the simplified method was applied):

	Millions of Yen		Thousands of U.S. Dollars
_	2018	2017	2018
Funded defined benefit obligation	¥12,477	¥12,167	\$112,919
Plan assets	(16,557)	(15,553)	(149,844)
Total	(4,080)	(3,386)	(36,925)
Unfunded defined benefit obligation	3,874	3,958	35,061
Net liability arising from defined			
benefit obligation	(206)	572	(1,864)
Liability for retirement benefits	3,874	3,964	35,060
Asset for retirement benefits	4,080	3,392	36,924
Net liability arising from defined			
benefit obligation	¥(206)	¥572	\$(1,864)

(5) The components of net periodic benefit costs for the years ended June 30, 2018 and 2017, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
_	2018	2017	2018
Service cost	¥1,121	¥1,096	\$10,145
Interest cost	107	106	968
Expected return on plan assets	(311)	(267)	(2,815)
Recognized actuarial (gains) losses	(91)	(28)	(825)
Amortization of prior service cost	28	26	253
Periodic benefit cost under simplified method	61	58	552
Others	9	36	84
Net periodic benefit costs	¥924	¥1,027	\$8,362

(6) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended June 30, 2018 and 2017, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2018	2017	2018
Prior service cost	¥(28)	¥(28)	\$(253)
Actuarial (gains) losses	(198)	(1,126)	(1,792)
Total	¥(226)	¥(1,154)	\$(2,045)

(7) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of June 30, 2018 and 2017, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
-	2018	2017	2018
Unrecognized prior service cost	¥201	¥229	\$1,819
Unrecognized actuarial (gains) losses	(1,621)	(1,423)	(14,670)
Total	¥(1,420)	¥(1,194)	\$(12,851)

#### (8) Plan assets

a. Components of plan assets

Plan assets as of June 30, 2018 and 2017, consisted of the following:

	2018	2017	
Debt investments	34%	34%	
Equity investments	44	44	
Cash and cash equivalents	19	19	
Others	3	3	
Total	100%	100%	

b. Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return, which are expected currently and in the future from the various components of the plan assets.

(9) Assumptions used for the years ended June 30, 2018 and 2017, were set forth as follows:

	2018	2017
Discount rate	Principally 0.7%	Principally 0.7%
Expected rate of return on plan assets	2.0	2.0
Lump-sum election rate	90.0	90.0

#### (10) Multiemployer pension plan

The Company and certain consolidated subsidiaries participate in a multiemployer plan for which the Company cannot reasonably calculate the amount of plan assets corresponding to the contributions made by the Company. Therefore, it is accounted for using the same method as a defined contribution plan.

The Ministry of Health, Labor and Welfare approved exemption of returning the previous portion for the substitution part of employees' pension funds. With this, the system was transferred from employees' pension plan to corporate pension plan.

The contributions to such multiemployer plan were ¥512 million (\$4,634 thousand) and ¥499 million for the years ended June 30, 2018 and 2017, respectively.

a. The funded status of the multiemployer plan as of June 30, 2018 and 2017, was as follows:

	Millions of Yen		Thousands of U.S. Dollars
_	2018	2017	2018
Plan assets	¥75,026	¥193,485	\$678,999
Sum of actuarial liabilities of pension plan and minimum actuarial reserve	62,372	190,067	564,478
Net balance	¥12,654	¥3,418	\$114,521

b. The contribution ratio of the Group in the multiemployer plan for the years ended June 30, 2018 and 2017, was as follows:

	2018	2017
The contribution ratio of the Group in		
the multiemployer plan	13.6%	13.1%

The ratios above do not represent the actual actuarial liability ratio of the Group.

#### 13. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

#### (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria, including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than \forall 3 million.

#### (b) Increases/Decreases and Transfer of Common Stock, Reserve, and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account that was charged upon the payment of such dividends, until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

#### (c) Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

#### 14. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes that, in the aggregate, resulted in a normal effective statutory tax rate of approximately 30.9% for the years ended June 30, 2018 and 2017.

The tax effects of significant temporary differences and tax loss carryforwards, which resulted in deferred tax assets and liabilities at June 30, 2018 and 2017, are as follows:

	Millions of Yen		Thousands of U.S. Dollars	
_	2018	2017	2018	
Deferred tax assets:				
Investment in subsidiaries	¥47	¥47	\$425	
Accrued bonuses	604	889	5,466	
Net defined benefit liability	700	800	6,335	
Liability for retirement benefits for directors	5	15	45	
Allowance for anticipated project loss	54	17	489	
Overdepreciation	142	139	1,285	
Loss on impairment of long-lived assets	85	140	769	
Deferred relief on pension contributions	_	39	_	
Tax loss carryforwards	16	21	145	
Other	620	466	5,612	
Less valuation allowance	(304)	(276)	(2,751)	
Total	1,969	2,297	17,820	
Deferred tax liabilities:				
Net defined benefit asset	742	610	6,715	
Reserve for deferred gains on sale of property	758	760	6,860	
Reserve for special account for advanced depreciation of property	265	_	2,399	
Unrealized gain on available-for-sale securities	528	451	4,778	
The valuation differences by using the full fair value method	842	944	7,620	
Other	88	8	797	
Total	3,223	2,773	29,169	
Net deferred tax assets	¥(1,254)	¥(476)	\$(11,349)	

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income and comprehensive income for the year ended June 30, 2018, with the corresponding figures for 2017, is as follows:

	2018	2017
Normal effective statutory tax rate	30.9%	30.9%
Per capita levy of local tax	1.9	2.6
Expenses not deductible for tax purposes	2.4	4.2
Foreign income tax	4.0	9.2
Tax credit	(3.2)	(5.2)
Valuation allowance	1.5	(4.3)
Amortization of goodwill	2.0	3.9
Income taxes for prior periods	0.8	(1.7)
Effect of reduction of income tax rates on deferred tax assets and deferred tax liabilities	_	0.1
Lower income tax rates applicable to certain foreign subsidiaries	(1.0)	(1.8)
Other – net	(3.6)	(1.9)
Actual effective tax rate	35.7%	36.0%

At June 30, 2018, certain subsidiaries have tax loss carryforwards aggregating approximately ¥135 million (\$1,222 thousand), which are available to be offset against taxable income of such subsidiaries in future years. These tax loss carryforwards, if not utilized, will expire as follows:

	Millions of Yen	Thousands of U.S. Dollars
June 30, 2019	¥41	\$371
June 30, 2020	31	281
June 30, 2021	60	543
June 30, 2022	3	27
Total	¥135	\$1,222

#### 15. RESEARCH AND DEVELOPMENT COSTS

Research and development costs charged to income were ¥913 million (\$8,263 thousand) and ¥700 million for the years ended June 30, 2018 and 2017, respectively.

#### 16. LEASES

Lessee

The minimum rental commitments under noncancelable operating leases at June 30, 2018 and 2017, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2018	2017	2018
Due within one year	¥1,148	¥961	\$10,390
Due after one year	3,351	3,016	30,327
Total	¥4,499	¥3,977	\$40,717

#### 17. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

#### (1) Group Policy for Financial Instruments

The Group uses financial instruments (mainly bank loans) based on its capital financing plan. Cash surpluses, if any, are invested in low-risk financial assets. Derivatives are used not for speculative purposes, but to manage exposure to financial risks as described in (2) below. To clarify the accountability for transactions, the Group set up an investment committee that examines basic principles of transactions and each financial instrument.

#### (2) Nature and Extent of Risks Arising from Financial Instruments

Receivables, such as trade notes and trade accounts, are exposed to customer credit risk. Receivables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates. Marketable and investment securities, mainly held-to-maturity securities and equity instruments of customers and suppliers of the Group, are exposed to the risk of market price fluctuations.

Payment terms of payables, such as trade notes and trade accounts, are less than one year. Long-term debt and obligation under finance leases are principally for the procurement of the funds necessary for investments in facilities and equipment.

Foreign-currency-denominated loans are exposed to the market risks from changes in interest rates and foreign currency exchange rates. A portion of foreign-currency-denominated loans is hedged by using interest rate and currency swaps as derivative financial instruments. Please see Note 18 for more details about derivatives.

#### (3) Risk Management for Financial Instruments

#### Credit Risk Management

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt according to the contractual terms. The Group manages its credit risk from receivables on the basis of internal guidelines, which include monitoring of payment terms and balances of major customers by each business administration department to identify the default risk of customers at an early stage. With respect to held-to-maturity financial investments, the Group manages exposure to credit risk by limiting investments to high-credit-rated bonds in accordance with its internal guidelines.

The maximum credit risk exposure of financial assets is limited to their carrying amounts as of June 30, 2018.

#### Market risk management

The Group uses interest rate and currency swaps as derivative financial instruments to manage its exposure to fluctuations in foreign exchange rates and interest rates of foreign-currency-denominated loans.

Investment securities are managed by monitoring market values and the financial position of issuers on a regular basis.

The basic principles of derivative transactions have been approved by the investment committee based on the internal guidelines, which prescribe the authority and the limits for each transaction by the corporate treasury department. Reconciliation of the transaction and balances with customers is made, and the transaction data is reported to the chief financial officer on a monthly basis.

#### Liquidity risk management

Liquidity risk comprises the risk that the Group cannot meet its contractual obligations in full on its maturity dates. The Group manages its liquidity risk by concluding commitment line and overdraft contracts, along with adequate financial planning by the corporate treasury department.

#### (4) Concentration of Credit Risk

37.0% of total receivables are from three major customers of the Group as of June 30, 2018.

#### (5) Fair Values of Financial Instruments

Fair values of financial instruments are based on quoted prices in active markets. If a quoted price is not available, another rational valuation technique is used instead.

#### (a) Fair value of financial instruments

	Millions of Yen	
Carrying Amount	Fair Value	Unrealized Gain/Loss
¥15,233	¥15,233	¥ —
26,606	26,606	_
5,394	5,394	_
¥47,233	¥47,233	¥ —
¥20,985	¥20,789	¥(196)
¥20,985	¥20,789	¥(196)
¥6	¥6	¥ —
	Millions of Yen	
Carrying Amount	Fair Value	Unrealized Gain/Loss
¥17,083	¥17,083	¥ —
18,502	18,502	_
7,747	7,747	_
¥43,332	¥43,332	¥ —
¥23,174	¥22,992	¥(182)
¥23,174	¥22,992	¥(182)
¥53	¥53	¥ —
Th	ousands of U.S. Dollars	
Carrying Amount	Fair Value	Unrealized Gain/Loss
\$137,861	\$137,861	\$ —
240,789	240,789	_
48,817	48,817	
\$427,467	\$427,467	\$ —
\$189,918	\$188,144	\$(1,774)
\$189,918	\$188,144	\$(1,774)
	¥15,233 26,606 5,394 ¥47,233  ¥20,985 ¥20,985  ¥20,985  ¥6  Carrying Amount  ¥17,083 18,502 7,747 ¥43,332  ¥23,174  ¥23,174  ¥53  The Carrying Amount  \$137,861 240,789 48,817 \$427,467  \$189,918	Carrying Amount         Fair Value           ¥15,233         ¥15,233           26,606         26,606           5,394         5,394           ¥47,233         ¥47,233           ¥20,985         ¥20,789           ¥20,985         ¥20,789           ¥6         ¥6           Carrying Amount         Fair Value           ¥17,083         ¥17,083           18,502         18,502           7,747         7,747           ¥43,332         ¥43,332           ¥23,174         ¥22,992           ¥53         ¥53           Thousands of U.S. Dollars           Carrying Amount         Fair Value           \$137,861         \$137,861           240,789         240,789           48,817         \$427,467           \$189,918         \$188,144

Note: Long-term debt includes its current portion, and does not include obligation under finance leases.

Cash and cash equivalents, receivables, and payables

The carrying values of these financial instruments approximate fair value because of their short maturities.

#### Investment securities

The fair values of investment securities are measured at the quoted market price of the stock exchange for the equity instruments and at the quoted price obtained from the financial institution for certain debt instruments. Fair value information for investment securities by classification is included in Note 5.

#### Long-term debt

The fair value of the "fixed rate" long-term debt is computed by applying a discount rate to the total of the principal and interest. The discount interest rate is based on the assumed interest rate if similar new debt was entered into. The fair value of the "floating rate" long-term debt is assumed as the carrying value because the interest rate of the debt reflects the current market interest rate and the Company's credit score is stable.

A portion of the long-term debt qualified for integrated accounting treatment (special treatment and appropriated treatment) for interest rate and currency swaps is calculated by discounting the total amount of the principal and interest, with the relevant interest rate and currency swaps to which the special integrated accounting treatment has been applied, based on the reasonably estimated interest rate if similar new debt is entered into.

#### Derivatives

Fair value information for derivatives is included in Note 18.

The fair value of the derivatives, including interest rate and currency swaps under integrated accounting treatment, is included in the fair value of the long-term debt, because the swaps are accounted for as part of the long-term debt.

(b) The carrying amount of financial instruments whose fair values cannot be reliably determined is as follows:

	Millions of	Thousands of U.S. Dollars	
June 30, 2018 and 2017	2018	2017	2018
Investments in equity instruments that do not have a quoted market price in an active market	¥3,783	¥2,599	\$34,237
Investments in debt instruments that do not have a quoted market price in an active market	¥0	¥145	<b>\$0</b>

The impairment loss on investments in equity instruments that do not have a quoted market price in an active market for the years ended June 30, 2018 and 2017, was ¥154 million (\$1,394 thousand) and ¥18 million, respectively.

#### (6) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

	Millions of Yen							
June 30, 2018	Due in one Year or Less	Due after one Year through five Years	Due after five Years through ten Years	Due after ten Years				
Cash and cash equivalents	¥15,233	¥ —	¥ —	¥ —				
Receivables	26,606	_	_	_				
Investment securities								
Available-for-sale securities with contractual maturities	_	_	_	_				
Total	¥41,839	¥ —	¥ —	¥ —				
		Million	s of Yen					
June 30, 2017	Due in one	Due after one Year	Due after five Years	Due after				
·	Year or Less	through five Years	through ten Years	ten Years				
Cash and cash equivalents	¥17,083	¥ —	¥ —	¥ —				
Receivables	18,502	_	_	_				
Investment securities								
Available-for-sale securities with contractual maturities	_	_	_	_				
Total	¥35,585	¥ —	¥ —	¥ —				
		Thousands o	f U.S. Dollars					
June 30, 2018	Due in one	Due after one Year	Due after five Years	Due after				
<u> </u>	Year or Less	through five Years	through ten Years	ten Years				
Cash and cash equivalents	\$137,861	\$ <b>—</b>	\$ <b>—</b>	\$ <b>—</b>				
Receivables	240,789	_	_	_				
Investment securities								
Available-for-sale securities with contractual maturities								
Total	\$378,650	<u> </u>	<u> </u>	\$ —				

Please see Note 11 for annual maturities of long-term debt.

#### 18. DERIVATIVES

The Group uses derivative financial instruments to manage its exposure to fluctuations in foreign exchange rates and interest rates. The derivatives used by the Group are interest rate and currency swaps.

It is the Group's policy to use derivatives only for the purpose of reducing market risks associated with liabilities, and not for trading or speculative purposes.

Because the counterparties to these derivatives are limited to highly reputable domestic banks, the Group does not anticipate any losses arising from credit risk.

Derivative transactions entered into by the Group have been made in accordance with internal policies, which regulate authorization and credit limit amounts.

Derivative Transactions to Which Hedge Accounting is Not Applied

	of Yen				
June 30, 2018	Transactions	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain
Interest rate and currency swaps: (fixed-rate payment, floating-rate receipt) (Japanese yen payment, U.S. dollars receipt)	Off-market transactions	¥4,641	¥4,061	¥6	¥6
			Millions	of Yen	
June 30, 2017	Transactions	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain
Interest rate and currency swaps: (fixed-rate payment, floating-rate receipt)					
(Japanese yen payment, U.S. dollars receipt)	Off-market transactions	¥5,221	¥4,641	¥53	¥53
			Thousands of	U.S. Dollars	
June 30, 2018	Transactions	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain
Interest rate and currency swaps: (fixed-rate payment, floating-rate receipt)					
(Japanese yen payment, U.S. dollars receipt)	Off-market transactions	\$42,002	\$36,753	\$54	\$54

#### Notes

- 1. The fair value of derivative transactions is measured at the quoted price obtained from the financial institution.
- 2. The contact amounts of derivatives, which are shown in the above table, do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

#### Derivative Transactions to Which Hedge Accounting is Applied

		Millions of Yen			
June 30, 2018	Hedge accounting method	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value
Interest rate and currency swaps: (fixed-rate payment, floating-rate receipt) (Japanese yen payment, U.S. dollars receipt)	Integrated treatment of interest rate and currency swaps (Special treatment, Appropriated treatment)	Long-term debt	¥3,094	¥2,707	(Note 1)
		_	1	Millions of Yer	1
June 30, 2017	Hedge accounting method	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value
Interest rate and currency swaps: (fixed-rate payment, floating-rate receipt) (Japanese yen payment, U.S. dollars receipt)	Integrated treatment of interest rate and currency swaps (Special treatment, Appropriated treatment)	Long-term debt	¥3,481	¥3,094	(Note 1)
			Thous	ands of U.S. D	ollars
June 30, 2018	Hedge accounting method	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value
Interest rate and currency swaps: (fixed-rate payment, floating-rate receipt) (Japanese yen payment, U.S. dollars receipt)	Integrated treatment of interest rate and currency swaps (Special treatment, Appropriated treatment)	Long-term debt	\$28,001	\$24,499	(Note 1)

#### Notes:

- 1. The above interest rate and currency swaps, which qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income. In addition, the fair value of such interest rate and currency swaps is included in that of long-term debt.
- 2. The contract amounts of derivatives which are shown in the above table, do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

#### 19. LOSS ON SUPPORT TO SUBSIDIARIES AND ASSOCIATES

Loss on support to subsidiaries and associates for the years ended June 30, 2018 and 2017, consisted of the following:

	Millions of	Thousands of U.S. Dollars	
	<b>2018</b> 20		2018
Bad debt expenses	¥ —	¥373	\$ <u></u>
Subsidiary support costs	_	60	_

#### 20. CONTINGENT LIABILITIES

At June 30, 2018, the Group had the following contingent liabilities:

	Millions of Yen	Thousands of U.S. Dollars
Guarantees of bank loans related to employees	¥30	\$272

On June 19, 2014, Nippon Civic Consulting Engineers Co., Ltd. ("NCC"), a consolidated subsidiary of the Company, was sued by Osaka Prefecture for damages resulting from a project related to designing a shield tunnel under tort liability. The amount of the damages claimed, which includes a 5% per annum delinquency charge, was ¥750 million (\$6,679 thousand). In addition, Osaka Prefecture expanded its claim to ¥8,643 million (\$76,963 thousand), which also includes a 5% per annum delinquency charge, via a written petition for the amendment of the claim dated February 29, 2016. NCC has concluded that it did not engage in an illegal act in the course of the project and intends to contest the claims brought forth by Osaka Prefecture in court.

Due to the court petition by Osaka Prefecture, a decision was made to execute a provisional seizure concerning the said claims in June 2014. Therefore, in July 2014, NCC deposited the money for release from a provisional seizure of ¥750 million (\$6,679 thousand) with the Legal Affairs Bureau, which is included in other assets under investments and other assets in the consolidated balance sheet.

#### 21. OTHER COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended June 30, 2018 and 2017, were as follows:

	Millions of	Thousands of U.S. Dollars	
<del>-</del>	2018	2017	2018
Unrealized gain (loss) on available-for-sale securities:			
Gains (losses) arising during the year	¥193	¥1,508	\$1,747
Reclassification adjustments to profit or loss	61	(30)	552
Amount before income tax effect	254	1,478	2,299
Income tax effect	(77)	(452)	(697)
Total	177	¥1,026	\$1,602
Foreign currency translation adjustments:			
Adjustments arising during the year	¥(242)	¥(1,509)	\$(2,190)
Reclassification adjustments to profit or loss	_	_	_
Amount before income tax effect	(242)	(1,509)	(2,190)
Income tax effect	_	_	_
Total	¥(242)	¥(1,509)	\$(2,190)
Defined retirement benefit plans:			
Adjustments arising during the year	¥290	¥1,155	\$2,625
Reclassification adjustments to profit or loss	(64)	(1)	(580)
Amount before income tax effect	226	1,154	2,045
Income tax effect	(71)	(354)	(642)
Total	¥155	¥800	\$1,403
Total other comprehensive income	¥90	¥317	\$815

#### 22. SUBSEQUENT EVENTS

#### a. Appropriations of Retained Earnings

On August 28, 2018, the following appropriation of retained earnings at June 30, 2018, was resolved by the extraordinary Board of Directors' meeting:

	Millions of Yen	Thousands of U.S. Dollars	
Year-end cash dividends, ¥75 (\$0.68) per share	¥1.192	\$10.788	

The total amount of the dividends above includes ¥27 million (\$244 thousand) in dividends on the Company's shares owned by "ESOP."

#### b. Issuance of new shares as restricted stock compensation

The Company decided to issue new stocks as restricted stock compensation at the extraordinary Board of Directors' meeting held on September 27, 2018, as follows:

The Company aims to have the directors (not including outside directors; "Eligible Directors") share benefits and risks of stock price fluctuations with shareholders and further enhance their willingness to contribute to improving stock prices and enhancing corporate value. Therefore, the Company decided, at the Board of Directors held on August 14, 2017, to introduce a restricted stock compensation system (the "System"), which will issue restricted stock to Eligible Directors.

Furthermore, the 73rd Annual General Meeting of Shareholders held on September 28, 2017, approved, under the System, setting the total amount of monetary compensation claims payable to the Eligible Directors as compensation related to restricted stock at a level where it does "not exceed an annual amount of ¥60 million." In addition, the total number of 50,000 shares, which are restricted stock to be allotted to Eligible Directors will be the upper limit of the number of restricted shares to be allotted in each fiscal year, and the transfer restriction period of restricted stock will be between one year to five years, determined by the Board of Directors.

(1) Payment date

(2) Class and number of shares to be issued

(3) Issue price

(4) Total issue price of shares to be issued

(5) Capitalization amount

(6) Total capitalization amount

(7) Method of offer or allotment

(8) Method of contribution

(9) Allottees, number thereof and number of shares to be allotted

(10) Transfer restriction period

(11) Other

October 26, 2018

14,495 shares of common stock of the Company

¥3,095 per share ¥44,862,025 ¥1,548 per share

¥22,438,260

Allotment of specified restricted stocks

In-kind contribution of monetary compensation claims 14,495 shares to nine directors of the company (excluding outside directors)

October 26, 2018 to October 25, 2021

Issue of new shares to be allotted is conditioned on the securities registration statement taking effect in accordance with the

Financial Instruments and Exchange Act.

#### 23. SEGMENT INFORMATION

Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures," and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available, and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

#### (1) Outline of reportable segments

Reportable segments of the Company are determined as segments whose separate financial information is accessible from among the constituent units of the Company and are periodically used by the Board of Directors to determine the allocation of management resources and to evaluate achievements.

The Company has business headquarters separated by type of products and services. Each business headquarters formulates a comprehensive strategy based on the products and services and engages in conducting business activities. In line with the above, the Company is composed of segments divided by products and services, with each business headquarters serving as the foundation, and the six reportable segments are "Domestic Consulting Operations," "International Consulting Operations," "Power Engineering Operations," "Urban & Spatial Development Operations," "Energy Business Operations," and "Real Estate Leasing Operations."

"Domestic Consulting Operations" engages in businesses within Japan, such as site surveying, planning, evaluation/assessment, designing, construction management, operational advice in the fields of water resources development, energy development, agricultural development, transportation, urban and regional development, management of natural and social environment, etc.

"International Consulting Operations" engages in businesses outside of Japan, such as technical studies, planning, reviews, designing, construction supervision, operational advice in the fields of water resources development, energy development, agricultural development, transportation, urban and regional development, social development, management of natural and social environment, etc.

"Power Engineering Operations" engages in manufacturing and sale of control devices and systems for power generating and transforming stations, water turbines, power generators, voltage converters, electric power-related equipment such as line taps for power transmission and distribution networks. It also engages in designing and implementation of various construction works for electric power and general electric facilities, including construction for power generation/transformation/transmission/distribution and civil engineering.

"Urban & Spatial Development Operations" engages in urban and spatial development business that includes urban planning and architectural design.

"Energy Business Operations" engages in research, development, design, construction, management, operation, support, and system/technology development of power generation/energy management operations utilizing distributed energy resources.

"Real Estate Leasing Operations" engages in the leasing of real estate within Japan.

In April 2018, we established the Energy Business Division with its business domains of electric power generation and energy management using distributed energy and, therefore, added "Energy Business Operations" to the reportable segments.

(2) Methods of Measurement for the Amount of Sales, Profit (Loss), Assets, Liabilities, and Other Items for Each Reportable Segment

Accounting treatments for reportable business segments closely match those shown in Note 2, "Summary of Significant Accounting Policies."

Inter-segment sales are based on the third-party transaction prices.

#### a) Information regarding changes in reportable segments, etc.

As stated in "Changes in Accounting Policies," the accounting policy for contracts started during the current fiscal year was changed to the percentage-of-completion method (estimate of degree of completion is mainly based on the cost-to-cost method). As a result of this change, compared with the previous accounting method, net sales and segment profit increased by \(\frac{\frac{1}}{3}\),575 million and \(\frac{\frac{1}}{6}\)12 million for Domestic Consulting Operations, \(\frac{\frac{1}}{5}\),938 million and \(\frac{\frac{1}}{1}\)1,639 million and \(\frac{\frac{1}}{5}\)21 million for Power Engineering Operations, and \(\frac{1}{1}\)185 million and \(\frac{\frac{1}}{3}\)2 million for others, respectively, for the fiscal year ended June 30, 2018.

#### (3) Sales, Profit (Loss), Assets, Liabilities and Other Items

	lions	

						2018					
			Rep	ortable Segn	nent						
	Domestic Consulting	International Consulting	Power Engineering	Urban & Spatial Development	Energy Business	Real Estate Leasing	Total	Others	Total	Reconciliations	Consolidated
Sales											
Sales to external customers	¥46,596	¥28,890	¥15,762	¥13,040	¥355	¥440	¥105,083	¥941	¥106,024	¥ —	¥106,024
Intersegment sales	430	47	270	27	_	165	939	1,030	1,969	(1,969)	_
Total sales	¥47,026	¥28,937	¥16,032	¥13,067	¥355	¥605	¥106,022	¥1,971	¥107,993	¥(1,969)	¥106,024
Segment profit (loss)	4,141	2,417	1,987	197	(53)	404	9,093	(2,412)	6,681	40	6,721
Segment assets	19,669	24,749	8,989	22,388	4,983	4,198	84,976	40,265	125,241	(10,734)	114,507
Other:											
Depreciation	179	82	245	640	120	38	1,304	385	1,689	(21)	1,668
Amortization of goodwill	_	_	_	474	_	_	474	_	474	_	474
Interest income	22	55	4	42	3	0	126	322	448	(307)	141
Interest expense	54	152	53	166	42	_	467	63	530	(307)	223
Increase in property, plant, and intangible assets	155	166	214	179	48	_	762	2,785	3,547	_	3,547

* * * * * *	11.	C * *	
N/I 1	llione	of Ye	r

	2017									
			Reportabl	e Segment				Total		
	Domestic Consulting	International Consulting	Power Engineering	Urban & Spatial Development	Real Estate Leasing	Total	Others		Reconciliations	Consolidated
Sales										
Sales to external customers	¥43,516	¥24,492	¥17,578	¥14,347	¥474	¥100,407	¥931	¥101,338	¥ —	¥101,338
Intersegment sales	462	18	236	40	150	906	3	909	(909)	_
Total sales	¥43,978	¥24,510	¥17,814	¥14,387	¥624	¥101,313	¥934	¥102,247	¥(909)	¥101,338
Segment profit (loss)	3,300	1,772	2,650	58	401	8,181	(2,213)	5,968	(10)	5,958
Segment assets	19,307	22,395	7,869	22,396	5,776	77,743	44,451	122,194	(8,328)	113,866
Other:										
Depreciation	158	72	243	760	39	1,272	448	1,720	_	1,720
Amortization of goodwill $ \dots $	_	_	_	623	_	623	_	623	_	623
Interest income	22	39	4	47	0	112	316	428	(263)	165
Interest expense	52	137	53	155	_	397	61	458	(263)	195
Increase in property, plant, and intangible assets	237	114	218	151	0	720	682	1.402	_	1.402

Thousands of U.S. Dollars

						2018					
			Rep	ortable Segn	nent						
	Domestic Consulting	International Consulting	Power Engineering	Urban & Spatial Development	Energy Business	Real Estate Leasing	Total	Others	Total	Reconciliations	Consolidated
Sales											
Sales to external customers	\$421,702	\$261,460	\$142,649	\$118,014	\$3,213	\$3,982	\$951,020	\$8,517	\$959,537	\$ <b>—</b>	\$959,537
Intersegment sales	3,892	425	2,444	244	_	1,493	8,498	9,322	17,820	(17,820)	_
Total sales	\$425,594	\$261,885	\$145,093	\$118,258	\$3,213	\$5,475	\$959,518	\$17,839	\$977,357	\$(17,820)	\$959,537
Segment profit (loss)	37,477	21,874	17,983	1,783	(480)	3,656	82,293	(21,829)	60,464	362	60,826
Segment assets	178,008	223,983	81,352	202,616	45,097	37,993	769,049	364,405	1,133,454	(97,145)	1,036,309
Other:											
Depreciation	1,620	742	2,217	5,792	1,086	344	11,801	3,485	15,286	(190)	15,096
Amortization of goodwill	_	_	_	4,290	_	_	4,290	_	4,290	_	4,290
Interest income	199	498	36	380	27	0	1,140	2,914	4,054	(2,778)	1,276
Interest expense	489	1,376	480	1,502	380	_	4,227	569	4,796	(2,778)	2,018
Increase in property, plant, and intangible assets	1,403	1,502	1,937	1,620	434	_	6,896	25,205	32,101	_	32,101

#### Note:

The differences between total amounts for reportable segments and amounts in the consolidated balance sheets or consolidated statements of income and comprehensive income and the main details of these differences, which are related to difference adjustments at June 30, 2018 and 2017, were as follows:

#### Net sales

	Millions of	Thousands of U.S. Dollars	
_	2018	2017	2018
Reportable segment total	¥106,022	¥101,313	\$959,518
Other net sales	1,971	934	17,839
Elimination of intersegment transactions	(1,969)	(909)	(17,820)
Net sales in the consolidated statements of income and comprehensive income	¥106,024	¥101,338	\$959,537

#### Profit

	Millions of	Thousands of U.S. Dollars	
_	2018	2017	2018
Reportable segment total	¥9,093	¥8,181	\$82,293
Other loss	(2,412)	(2,213)	(21,829)
Elimination of intersegment transactions	40	(10)	362
Nonoperating items	(159)	(493)	(1,439)
Operating income in the consolidated statements of income and comprehensive income	¥6,562	¥5,465	\$59,387

#### Assets

	Millions of	Yen	Thousands of U.S. Dollars
_	2018	2017	2018
Reportable segment total	¥84,976	¥77,743	\$769,049
Other property	40,265	44,451	364,405
Elimination of intersegment transactions	(10,734)	(8,328)	(97,145)
Total assets in the consolidated balance sheets	¥114,507	¥113,866	\$1,036,309

#### Other items

	Millions of Yen 2018					
	Reportable Segment	Others	Reconciliations	Total		
Depreciation	¥1,304	¥385	¥(21)	¥1,668		
Amortization of goodwill	474	_	_	474		
Interest income	126	322	(307)	141		
Interest expense	467	63	(307)	223		
Increase in property, plant, and intangible assets	762	2,785	_	3,547		

	Millions of Yen						
		20	17				
	Reportable Segment	Others	Reconciliations	Total			
Depreciation	¥1,272	¥448	¥ —	¥1,720			
Amortization of goodwill	623		_	623			
Interest income	112	316	(263)	165			
Interest expense	397	61	(263)	195			
Increase in property, plant, and intangible assets	720	682	_	1,402			

	Thousands of U.S. Dollars  2018					
	Reportable Segment	Others	Reconciliations	Total		
Depreciation	\$11,801	\$3,485	<b>\$(190)</b>	\$15,096		
Amortization of goodwill	4,290	_	_	4,290		
Interest income	1,140	2,914	(2,778)	1,276		
Interest expense	4,227	569	(2,778)	2,018		
Increase in property, plant, and intangible assets	6,896	25,205	_	32,101		

#### Note:

The main reconciling items of interest income and expense are eliminations of corporate interest in accounting for control.

The information about geographical areas at June 30, 2018, was as follows:

#### Sales

			Millions	of Yen			
			201	8			
Japan	Asia	Middle East	Africa	Latin America	Europe	Other	Total
¥62,314	¥18,634	¥1,796	¥3,780	¥6,845	¥12,221	¥434	¥106,024
			Thousands of	U.S. Dollars			
			201	. 8			
Japan	Asia	Middle East	Africa	Latin America	Europe	Other	Total
\$563,953	\$168,641	\$16,254	\$34,210	\$61,949	\$110,602	\$3,928	\$959,537

#### Note:

Sales are classified by country or region based on the location of customers.

The information about major customers at June 30, 2018, was as follows:

	Millions of Yen		
_	20	018	
Name of Customers	Sales	Related Segment Name	
Ministry of Land, Infrastructure, Transport and Tourism	¥16,187	Domestic Consulting	
Japan International Cooperation Agency	13,781	International Consulting	
TEPCO Power Grid, Incorporated	5,606	Power Engineering	
	Thousands o	f U.S. Dollars	
	20	018	
Name of Customers	Sales	Related Segment Name	
Ministry of Land, Infrastructure, Transport and Tourism	\$146,495	Domestic Consulting	
Japan International Cooperation Agency	124,721	International Consulting	
TEPCO Power Grid, Incorporated	50,735	Power Engineering	

The information about goodwill at June 30, 2018, was as follows:

#### Goodwill

					Million	s of Yen				
					20	)18				
			Rep	ortable Segn	nent			Others	Tile i e e	Consolidated
	Domestic Consulting	International Consulting	Power Engineering	Urban & Spatial Development	Energy Business	Real Estate Leasing	Total		Elimination/ Corporate	
Amortization of goodwill	¥ —	¥ —	¥ —	¥474	¥ —	¥ —	¥474	¥ —	¥ —	¥474
Goodwill at June 30, 2018	_	_	_	8,186	_	_	8,186	_	_	8,186
	Thousands of U.S. Dollars									
	Reportable Segment									
	Domestic Consulting	International Consulting	Power Engineering	Urban & Spatial Development	Energy Business	Real Estate Leasing	Total	Others	Others Elimination/ Corporate	Consolidated
Amortization of goodwill	\$ —	\$ —	* —	\$4,290	\$ —	\$ —	\$4,290	\$ —	* —	\$4,290
Goodwill at June 30, 2018	_	_	_	74,085	_	_	74,085	_	_	74,085



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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Nippon Koei Co., Ltd.:

We have audited the accompanying consolidated balance sheet of Nippon Koei Co., Ltd. (the "Company") and its consolidated subsidiaries as of June 30, 2018, and the related consolidated statements of income and comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Nippon Koei Co., Ltd. and its consolidated subsidiaries as of June 30, 2018, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

#### **Emphasis of Matter**

As discussed in Note 2 to the consolidated financial statements, the Company changed its method of accounting for revenue recognition. The Company and certain domestic subsidiaries had been applying the completed-contract method (including partial completed-contract method) in principle to record the revenue from the contract relating to Domestic Consulting Operations, International Consulting Operations and Power Engineering Operations. From contracts started during the current fiscal year, the percentage-of-completion method is applied. Our opinion is not modified in respect of this matter.

#### **Convenience Translation**

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Deloitte Touche Tohmatsu LLC

September 28, 2018

## Nonconsolidated Balance Sheet

Nippon Koei Co., Ltd. June 30, 2018

	Millions of	Thousands of U.S. Dollars (Note 1)	
ASSETS	2018	2017	2018
CURRENT ASSETS:			
Cash and cash equivalents	¥6,484	¥11,637	\$58,681
Receivables:	,	,	, ,
Trade notes	26	16	235
Trade accounts	16,449	10,101	148,866
Subsidiaries and associated companies	175	123	1,584
Other	187	160	1,693
Allowance for doubtful accounts	(4)	(1)	(36)
Short-term loan receivables	1,939	1,672	17,548
Inventories (Note 3)	5,915	7,723	53,532
Deferred tax assets (Note 9)	593	841	5,367
Prepaid expenses and other current assets	2,084	2,206	18,861
Total current assets	33,848	34,478	306,331
EQUIPMENT (Note 4 and 5):  Land	14,408 13,932 2,320	15,458 13,881 2,328	130,395 126,087 20,996
Furniture and fixtures	2,052	2,058	18,571
Construction in progress	2,913 93	253 116	26,363 842
Total	35,718	34,094	323,254
Accumulated depreciation	(13,761)	(13,401)	(124,539)
Net property, plant and equipment	21,957	20,693	198,715
INVESTMENTS AND OTHER ASSETS:			
Investment securities	5,729	8,553	51,848
Investments in and advances to subsidiaries and associated companies (Note 6)	29,460	26,896	266,618
Other assets	5,503	5,808	49,804
Allowance for doubtful accounts	(95)	(152)	(860)
Total investments and other assets	40,597	41,105	367,410
TOTAL	¥96,402	¥96,276	\$872,456

	Millions of	Thousands of U.S. Dollars (Note 1)	
LIABILITIES AND EQUITY	2018	2017	2018
CURRENT LIABILITIES:			
Short-term borrowings (Note 7)	¥5,700	¥5,650	\$51,586
Current portion of long-term debt (Note 7)	2,066	1,778	18,698
Payables:	2,000	1,770	10,070
Trade notes	_	309	_
Trade accounts	2,651	2,357	23,992
Subsidiaries and associated companies	471	364	4,263
Other	1,766	1,363	15,983
Income taxes payable	470	560	4,254
Advances received	5,388	5,526	48,762
Accrued bonuses	1,364	2,192	12,344
Allowance for anticipated project loss	129	8	1,167
Other current liabilities	1,876	1,935	16,978
Total current liabilities	21,881	22,042	198,027
	21,001	22,042	170,021
LONG-TERM LIABILITIES:			
Long-term debt (Note 7)	18,964	21,442	171,628
Liability for retirement benefits (Note 2.h)	116	143	1,050
Allowance for environmental measures	25	25	226
Deferred tax liabilities (Note 9)	2,164	1,599	19,585
Other long-term liabilities	240	232	2,172
Total long-term liabilities	21,509	23,441	194,661
COMMITMENTS AND CONTINGENT LIABILITIES (Note 11)			
<b>EQUITY</b> (Notes 8 and 12.a):			
Common stock;			
authorized, 38,000,000 shares in 2018			
and 38,000,000 shares in 2017;			
issued, 15,905,049 shares in 2018			
and 17,331,302 shares in 2017	7,415	7,393	67,107
Capital surplus:			
Additional paid-in capital	6,114	6,093	55,333
Other capital surplus	_	835	_
Retained earnings:			
Legal reserve	1,546	1,546	13,992
Retained earnings - unappropriated	37,891	37,486	342,920
Unrealized gain on			
available-for-sale securities	1,156	977	10,462
Treasury stock—at cost			
364,422 shares in 2018			
and 1,891,831 shares in 2017	(1,110)	(3,537)	(10,046)
Total equity	53,012	50,793	479,768
TOTAL	¥96,402	¥96,276	\$872,456

See notes to nonconsolidated financial statements.

## Nonconsolidated Statement of Income

Nippon Koei Co., Ltd. Year ended June 30, 2018

	Millions of Yen		Thousands of U.S. Dollars (Note 1)	
	2018	2017	2018	
NET SALES	¥64,782	¥61,734	\$586,289	
COST OF SALES	46,443	44,384	420,318	
Gross profit	18,339	17,350	165,971	
SELLING, GENERAL AND				
ADMINISTRATIVE EXPENSES	14,860	14,358	134,486	
Operating income	3,479	2,992	31,485	
OTHER INCOME (EXPENSES):				
Interest and dividend income	695	616	6,290	
Interest expense	(228)	(208)	(2,063)	
Foreign currency exchange (loss) gain	(107)	60	(968)	
Gain on sales of property, plant and equipment	1,279	3	11,575	
Loss on impairment of long-lived assets (Note 4)	_	(224)	_	
Head office transfer cost	(833)	(106)	(7,539)	
Loss on support to subsidiaries and associates (Note 10)	_	(433)	_	
Other-net	166	358	1,502	
Other income-net	972	66	8,797	
INCOME BEFORE INCOME TAXES	4,451	3,058	40,282	
<b>INCOME TAXES</b> (Note 9):				
Current	796	781	7,204	
Deferred	734	(25)	6,643	
Total income taxes	1,530	756	13,847	
NET INCOME	¥2,921	¥2,302	\$26,435	
	Yen		U.S. Dollars (Note 1)	
PER SHARE OF COMMON STOCK (Note 2.t):				
Basic net income	¥188.56	¥149.38	\$1.71	
Cash dividends applicable to the year	75.00	75.00	0.68	

See notes to nonconsolidated financial statements.

# Nonconsolidated Statement of Changes in Equity Nippon Koei Co., Ltd. Year ended June 30, 2018 Year ended June 30, 2018

	Thousands	Millions of Yen							
	Outstanding Capital Surplus Ret Number of		Retained	Retained Earnings					
	Shares of Common Stock	Common Stock	Additional Paid-in Capital	Other Capital Surplus	Legal Reserve	Unappropriated	on Available-for- sale Securities	Treasury Stock	Total Equity
BALANCE, JULY 1, 2016	76,840	¥7,393	¥6,093	¥115	¥1,546	¥35,956	¥(40)	¥(2,950)	¥48,113
Net income	_	_	_	_	_	2,302	_	_	2,302
Cash dividends, ¥75.00 per share	_	_	_	_	_	(772)	_	_	(772)
Purchase of treasury stock	(62)	_	_	_	_	_	_	(1,456)	(1,456)
Disposal of treasury stock	330	_	_	720	_	_	_	869	1,589
Share Consolidation	(61,669)	_	_	_	_	_	_	_	_
Net change in the year	_	_		_	_	_	1,017	_	1,017
BALANCE, JUNE 30, 2017	15,439	7,393	6,093	835	1,546	37,486	977	(3,537)	50,793
Issuance of new shares	10	23	21	_	_	_	_	_	44
Net income	_	_	_	_	_	2,921	_	_	2,921
Cash dividends, ¥75.00 per share	_	_	_	_	_	(1,192)	_	_	(1,192)
Purchase of treasury stock	(6)	_	_	_	_	_	_	(26)	(26)
Disposal of treasury stock	98	_	_	_	_	_	_	294	294
Retirement of treasury stock	_	_	_	(835)	_	(1,324)	_	2,159	_
Net change in the year		_			_		179		179
BALANCE, JUNE 30, 2018	15,541	¥7,416	¥6,114		¥1,546	¥37,891	¥1,156	¥(1,110)	¥53,013

	Thousands of U.S. Dollars (Note 1)							
		Capital S	surplus	Retained	Earnings	Unrealized Gain (loss)		
	Common Stock	Additional Paid-in Capital	Other Capital Surplus	Legal Reserve	Unappropriated	on Available-for- sale Securities		Total Equity
BALANCE, JUNE 30, 2017	\$66,908	\$55,143	\$7,557	\$13,992	\$339,255	\$8,842	\$(32,011)	\$459,686
Issuance of new shares	208	190	_	_	_	_	_	398
Net income	_	_	_	_	26,436	_	_	26,436
Cash dividends, \$0.68 per share	_	_	_	_	(10,789)	_	_	(10,789)
Purchase of treasury stock	_	_	_	_	_	_	(235)	(235)
Disposal of treasury stock	_	_	_	_	_	_	2,661	2,661
Retirement of treasury stock	_	_	(7,557)	_	(11,982)	_	19,539	_
Net change in the year	_	_	_	_	_	1,620	_	1,620
BALANCE, JUNE 30, 2018	\$67,116	\$55,333		\$13,992	\$342,920	\$10,462	\$(10,046)	\$479,777

See notes to nonconsolidated financial statements.

#### Notes to Nonconsolidated Financial Statements

Nippon Koei Co., Ltd. Year ended June 30, 2018

# 1. BASIS OF PRESENTATION OF NONCONSOLIDATED FINANCIAL STATEMENTS

The accompanying nonconsolidated financial statements have been prepared from the accounts maintained by Nippon Koei Co., Ltd. (the "Company") in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

As consolidated statements of cash flows and certain disclosures are presented in the consolidated financial statements of the Company, nonconsolidated statements of cash flows and certain disclosures are not presented herein in accordance with accounting principles generally accepted in Japan.

Effective for the year ended March 31, 2014, the Japanese Financial Instruments and Exchange Act and its related accounting regulations were amended to allow an entity to not disclose certain designated footnote information in its nonconsolidated financial statements if the entity prepares and discloses consolidated financial statements. Accordingly, the Company has omitted disclosure of certain footnote information in the accompanying nonconsolidated financial statements.

In preparing these nonconsolidated financial statements, certain reclassifications and rearrangements have been made to the Company's nonconsolidated financial statements issued domestically in order to present them in a form, which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2017 nonconsolidated financial statements to conform to the classifications used in 2018.

The nonconsolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥110.495 to \$1, the approximate rate of exchange at June 30, 2018. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- **a.** *Nonconsolidation* The nonconsolidated financial statements do not include the accounts of subsidiaries. Investments in subsidiaries and associated companies are stated at cost.
- **b.** Cash Equivalents Cash equivalents are short-term investments that are readily convertible into cash and exposed to insignificant risk of changes in value.

Cash equivalents include time deposits and investment trusts, both of which mature or become due within three months of the date of acquisition.

- c. Inventories Work in process is stated at the lower of cost, mainly determined by the specific identification cost method, or net selling value.
- d. Investment Securities Investment securities are classified and accounted for, depending on management's intent, as follows:
  - (1) Held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity, are reported at amortized cost; (2) available-for-sale securities, which are not classified as the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, in a separate component of equity; and (3) investments in subsidiaries and associated companies are reported at cost.

Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

e. Property, Plant and Equipment — Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment is computed substantially by the declining-balance method at rates based on the estimated useful lives of the assets, while the straight-line method is applied to buildings acquired after April 1, 1998, structures acquired after April 1, 2016, and lease assets, as well as other equipment for rent.

The range of useful lives is principally from 3 to 50 years for buildings and structures, 2 to 15 years for machinery and equipment, and 2 to 20 years for furniture and fixtures. The useful lives for lease assets are the terms of the respective leases.

- f. Long-Lived Assets The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.
- g. Allowance for Doubtful Accounts The allowance for doubtful accounts is stated in amounts considered to be appropriate based on the Company's past credit loss experience and an evaluation of potential losses in the receivables outstanding.
- **h.** Retirement and Pension Plans The Company has a contributory defined benefit pension plan and unfunded retirement benefit plan for the benefit of its employees.

The Company accounts for the liability for retirement benefits based on the projected benefit obligations and plan assets at the nonconsolidated balance sheet date. The projected benefit obligations are attributed to periods on a straight-line basis. Actual gains and losses and past service costs are amortized and recognized in profit or loss over 13 years.

Hitherto, retirement benefits for directors were provided at the amount that would be required if all directors retired at the nonconsolidated balance sheet date. However, the Company terminated benefit pension plans for directors. The balance in the nonconsolidated balance sheet is the estimated amount for directors who have belonged to the Company since the plans were effective.

- i. Allowance for Anticipated Project Loss The Company has made a provision for anticipated losses on uncompleted project contracts.
- j. Asset Retirement Obligations —An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.
- k. Employee Stock Ownership Plan —In accordance with Practical Issues Task Force ("PITF") No. 30, "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts," upon the transfer of treasury stock to the employee stockownership trust (the "Trust") by the entity, any difference between the book value and fair value of the treasury stock shall be recorded in capital surplus. At year-end, the Company records (1) the Company's stock held by the Trust as treasury stock in equity, (2) all other assets and liabilities of the Trust on a line-by-line basis, and (3) a liability/asset for the net of (i) any gain or loss on delivery of the stock by the Trust to the employee shareholding association, (ii) dividends received from the entity for the stock held by the Trust, and (iii) any expenses relating to the Trust.

- 1. Research and Development Costs Research and development costs are charged to income as incurred.
- **m. Leases** Finance lease transactions are capitalized to recognize lease assets and lease obligations in the nonconsolidated balance sheet. All other leases are accounted for as operating leases.
- **n. Accrued Bonuses** Bonuses to employees, directors, and Audit & Supervisory Board members are accrued at the end of the year to which such bonuses are attributable.
- o. Allowance for Environmental Measures The Company has made a provision for the treatment of Polychlorinated Biphenyl ("PCB") Wastes based on the Act on Special Measures concerning Promotion of Proper Treatment of PCB Wastes.
- p. Income Taxes The provision for income taxes is computed based on the pretax income included in the nonconsolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.
- q. Foreign Currency Transactions All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the nonconsolidated balance sheet date. The foreign exchange gains and losses from translation are recognized in the nonconsolidated statement of income.
- **r. Revenue Recognition** During the progress of operation, the percentage-of-completion method is applied when the extent of progress toward completion, total costs on and total revenue from the contract are reliably estimated. The stage of completion is determined using the cost-to-cost method.
- s. Derivatives and Hedging Activities The Company uses derivative financial instruments to manage its exposure to fluctuations in foreign exchange. Interest rate and currency swap are utilized by the Company to reduce its exposure to reduce the risks of foreign currency exchange rates and interest rates. The Company does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows: (a) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the nonconsolidated statement of income; (b) for derivatives used for hedging purposes, if derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

Interest rate and currency swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at market value but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

t. Per Share Information — Basic net income per share is computed by dividing net income attributable to shareholders of common stock with the weighted-average number of shares of common stock outstanding for the period.

Diluted net income per share of common stock is not disclosed because the Company has nothing that might dilute the per share information for the years ended June 30, 2018 and 2017.

Cash dividends per share presented in the accompanying nonconsolidated statement of income are dividends applicable to the respective years, including dividends to be paid after the end of the fiscal year.

On January 1, 2017, the Company effected a share consolidation at a rate of one share for every five common shares based on the resolution of the 72nd Ordinary General Meeting of Shareholders held on September 29, 2016. To provide basic net income per share figures on a basis comparable to the year ended June 30, 2017, the weighted-average number of shares of common stock has been restated to reflect the impact of the share consolidation for prior years.

u. Accounting Changes and Error Corrections — Under ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections," and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections," accounting treatments under this standard and guidance are as follows:

#### (1) Changes in Accounting Policies:

When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.

#### (2) Changes in Presentation:

When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

#### (3) Changes in Accounting Estimates:

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only and is accounted for prospectively if the change affects both the period of the change and future periods.

#### (4) Corrections of Prior-Period Errors:

When an error in prior-period financial statements is discovered, those statements are restated.

#### **Changes in Accounting Policies**

The Company had been applying the completed-contract method (including partial completed-contract method) in principle to record the revenue from the contract relating to Domestic Consulting Operations, International Consulting Operations and Power Engineering Operations. From contracts started during the current fiscal year, the percentage-of-completion method is applied. Taking into consideration of the increasing opportunities to receive larger project orders under the government-led strategic exporting of infrastructure systems and the expansion of the Group's international operations such as the acquisition of United Kingdom architectural firms, the Company has determined that the percentage-of-completion method would be more appropriate to present their operating results and financial conditions. Once the development in their internal systems including accounting system were completed, the Company has decided to change the accounting method relating to revenue from the contract.

As this change was made possible with the introduction of a new accounting system, using the percentage-of-completion method to calculate retroactively is practically impossible.

Furthermore, since the cumulative impact at the beginning of the current fiscal year cannot be calculated in the case where the system is applied retrospectively, the balance at the end of the previous fiscal year is treated as the balance at the beginning of the current fiscal year.

The Company applies the completion-contract method in principle to operational contracts concerning works in process that are included in the balance at the end of the previous consolidated fiscal year, and therefore, sales shall be recorded for the quarter during which individual operations are completed.

As a result, compared with the previous accounting method, net sales increased by \(\frac{\pmathbf{Y}}{7},512\) million, gross profit, operating income, ordinary income, and profit before income taxes all increased by \(\frac{\pmathbf{Y}}{1},640\) million and net income per share increased by \(\frac{\pmathbf{Y}}{3}.19\) for the fiscal year ended June 30, 2018.

#### 3. INVENTORIES

Inventories at June 30, 2018 and 2017, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
_	2018	2017	2018
Work in process	¥5,697	¥7,469	\$51,559
Raw materials and supplies	218	254	1,973
Total	¥5,915	¥7,723	\$53,532

#### 4. LONG-LIVED ASSETS

The Company reviewed its long-lived assets for impairment as of June 30, 2018. As a result, no impairment loss was recognized. The Company recognized an impairment loss of \(\frac{4}{2}24\) million as loss on impairment of long-lived assets for assets to be disposed and idle assets in 2017. The carrying amount of the assets to be disposed were written down to the recoverable amount, which is zero, because they are to be demolished for redevelopment. The carrying amount of the idle assets were written down to the memorandum value because future cash flows are not expected.

#### 5. REDUCTION ENTRY

In the case of the acquisition expenses of the Company that have been subsidized by the national government, the amount of such subsidies is offset against the acquisition cost of the corresponding property, plant, and equipment.

The amount of reduction entry by accounts under property, plant, and equipment at June 30, 2018 and 2017, was as follows:

	Millions of	Thousands of U.S. Dollars	
	2018	2017	2018
Buildings and structures	¥19	¥19	\$172
Machinery and equipment	167	167	1,511
Total	¥186	¥186	\$1,683

# 6. INVESTMENTS IN AND ADVANCES TO SUBSIDIARIES AND ASSOCIATED COMPANIES

Investments in and advances to subsidiaries and associated companies as of June 30, 2018 and 2017, were as follows:

	Millions of	Yen	Thousands of U.S. Dollars
	2018	2017	2018
Investments	¥26,704	¥24,456	\$241,676
Advances	2,756	2,440	24,942
Total	¥29,460	¥26,896	\$266,618

The value of the investment securities of subsidiaries and associated companies is measured at the original acquisition costs, as their fair value cannot be reliably determined at June 30, 2018, since market value and estimated future cash flows are not available.

#### 7. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings at June 30, 2018 and 2017, consisted of loans from consolidated subsidiaries. The annual interest rates applicable to the short-term borrowings ranged from 0.524% to 0.536% and 0.524% to 0.684% at June 30, 2018 and 2017, respectively.

Long-term debt at June 30, 2018 and 2017, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2018	2017	2018
Unsecured loans from banks due serially to 2026 with interest rates ranging from 0.250% to 2.513%	¥20,985	¥23,174	\$189,919
Obligation under finance leases	45	46	407
Total	21,030	23,220	190,326
Less current portion	(2,066)	(1,778)	(18,698)
Long-term debt, less current portion	¥18,964	¥21,442	\$171,628

Annual maturities of long-term debt at June 30, 2018, for the five years and thereafter were as follows:

	Millions of Yen			ands of Oollars
Years Ending June 30	Long-Term Debt	Lease Obligations	Long-Term Debt	Lease Obligations
2019	¥2,051	¥16	\$18,562	\$145
2020	1,974	13	17,865	118
2021	2,176	9	19,693	81
2022	6,250	4	56,564	36
2023	2,190	2	19,820	18
2024 and thereafter	6,344	1	57,414	9
Total	¥20,985	¥45	\$189,918	\$407

The Company and four financial institutions have entered into overdraft contracts and a commitment line contract by syndicated loan over three years. These commitment line contracts included restrictive financial covenants for each financial institution.

#### 8. EOUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

#### (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria, including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than \{3\) million.

#### (b) Increases/Decreases and Transfer of Common Stock, Reserve, and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account that was charged upon the payment of such dividends, until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

#### (c) Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

#### 9. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes that, in the aggregate, resulted in a normal effective statutory tax rate of approximately 30.9% for the years ended June 30, 2018 and 2017.

The tax effects of significant temporary differences, which resulted in deferred tax assets and liabilities at June 30, 2018 and 2017, are as follows:

	Millions of Yen		Thousands of U.S. Dollars
<del>-</del>	2018	2017	2018
Deferred tax assets:			
Investment in subsidiaries	¥356	¥356	\$3,222
Allowance for doubtful accounts	30	47	272
Accrued bonuses	392	649	3,548
Liability for retirement benefits for employees	35	40	317
Liability for retirement benefits for directors	_	4	_
Allowance for anticipated project loss	40	2	362
Unrealized loss on available-for-sale securities	_	_	_
Overdepreciation	48	43	434
Loss on impairment of long-lived assets	62	117	561
Other	287	251	2,597
Less valuation allowance	(555)	(475)	(5,023)
Total	695	1,034	6,290
Deferred tax liabilities:			
Reserve for deferred gains on sale of property	758	760	6,860
Reserve for special account for advanced depreciation of property	265	_	2,399
Unrealized gain on available-for-sale securities	510	431	4,616
Prepaid pension cost	728	597	6,589
Other	5	4	44
Total	2,266	1,792	20,508
Net deferred tax assets	¥(1,571)	¥(758)	\$(14,218)

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying nonconsolidated statement of income for the year ended June 30, 2018, with the corresponding figures for 2017, is as follows:

	2018	2017
Normal effective statutory tax rate	30.9%	30.9%
Per capita levy of local tax	1.9	2.7
Expenses not deductible for tax purposes	3.3	6.5
Foreign income tax	5.6	8.0
Valuation allowance	1.8	(7.5)
Special Tax Credit	(4.4)	(7.7)
Income taxes for prior periods	_	(2.9)
Income not included for tax purposes	(1.7)	(4.7)
Other – net	(3.0)	(0.6)
Actual effective tax rate	34.4%	24.7%

#### 10. LOSS ON SUPPORT TO SUBSIDIARIES AND ASSOCIATES

Loss on support to subsidiaries and associates for the years ended June 30, 2018 and 2017, consisted of the following:

	Millions of	Yen	Thousands of U.S. Dollars
_	2018	2017	2018
Bad debt expenses	¥ —	¥373	<u> </u>
Subsidiary support costs	_	60	_

#### 11. CONTINGENT LIABILITIES

At June 30, 2018, the Company had the following contingent liabilities:

	Millions of Yen	Thousands of U.S. Dollars
Guarantees of bank loans related to employees	¥30	\$272
Refundment bonds of subsidiaries	64	579
Performance bond of a subsidiary	75	679

#### 12. SUBSEQUENT EVENTS

#### a. Appropriations of Retained Earnings

On August 28, 2018, the following appropriation of retained earnings at June 30, 2018, was resolved by the extraordinary Board of Directors' meeting:

	Millions of Yen	Thousands of U.S. Dollars
Year-end cash dividends, ¥75 (\$0.68) per share	¥1,192	\$10,788

The total amount of the dividends above includes ¥27 million (\$244 thousand) in dividends on the Company's shares owned by "ESOP."

#### b. Issuance of new shares as restricted stock compensation

The Company decided to issue new stocks as restricted stock compensation at the extraordinary Board of Directors' meeting held on September 27, 2018 as follows:

We aim to have the directors (not including outside directors; "Eligible Directors") share benefits and risks of stock price fluctuations with shareholders and further enhance their willingness to contribute to improving stock prices and enhancing corporate value. Therefore, the Company decided, at the Board of Directors held on August 14, 2017, to introduce a restricted stock compensation system (the "System"), which will issue restricted stock to Eligible Directors.

Furthermore, the 73rd Annual General Meeting of Shareholders held on September 28, 2017, approved, under the System, setting the total amount of monetary compensation claims payable to the Eligible Directors as compensation related to restricted stock at a level where it does "not exceed an annual amount of ¥60 million." In addition, the total number of 50,000 shares, which are restricted stock to be allotted to Eligible Directors will be the upper limit of the number of restricted shares to be allotted in each fiscal year, and the transfer restriction period of restricted stock will be between one year to five years, determined by the Board of Directors.

- (1) Payment date
- (2) Class and number of shares to be issued
- (3) Issue price
- (4) Total issue price of shares to be issued
- (5) Capitalization amount
- (6) Total capitalization amount
- (7) Method of offer or allotment
- (8) Method of contribution
- (9) Allottees, number thereof and number of shares to be allotted
- (10) Transfer restriction period
- (11) Other

October 26, 2018

14,495 shares of common stock of the Company

¥3,095 per share

¥44,862,025

¥1,548 per share

¥22,438,260

Allotment of specified restricted stocks

In-kind contribution of monetary compensation claims 14,495 shares to nine directors of the Company (excluding outside directors)

October 26, 2018 to October 25, 2021

Issue of new shares to be allotted is conditioned on the securities registration statement taking effect in accordance with the Financial Instruments and Exchange Act.

# Deloitte.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Nippon Koei Co., Ltd.:

We have audited the accompanying nonconsolidated balance sheet of Nippon Koei Co., Ltd. (the "Company") as of June 30, 2018, and the related nonconsolidated statements of income and changes in equity for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

#### Management's Responsibility for the Nonconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of these nonconsolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of nonconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these nonconsolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the nonconsolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the nonconsolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the nonconsolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the nonconsolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the nonconsolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the nonconsolidated financial statements referred to above present fairly, in all material respects, the financial position of Nippon Koei Co., Ltd. as of June 30, 2018, and the results of its operations for the year then ended in accordance with accounting principles generally accepted in Japan.

#### **Emphasis of Matter**

As discussed in Note 2 to the nonconsolidated financial statements, the Company changed its method of accounting for revenue recognition. The Company had been applying the completed-contract method (including partial completed-contract method) in principle to record the revenue from the contract relating to Domestic Consulting Operations, International Consulting Operations and Power Engineering Operations. From contracts started during the current fiscal year, the percentage-of-completion method is applied. Our opinion is not modified in respect of this matter.

#### **Convenience Translation**

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the nonconsolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Deloitte Touche Tohmatsa LLC

September 28, 2018

### Significant Consolidated Subsidiaries

The consolidated subsidiaries are as follows:

#### **Domestic Consulting Operations**

Tamano Consultants Co., Ltd. Nippon Civic Consulting Engineers Co., Ltd. El Koei Co., Ltd.

#### **International Consulting Operations**

Koei Research & Consulting Inc.
Nippon Koei Latin America-Caribbean Co., Ltd.
Nippon Koei LAC, Inc.
Nippon Koei LAC do Brasil Ltda.
Nippon Koei India Pvt. Ltd.
Nippon Koei Vietnam International Co., Ltd.
Philkoei International, Inc.
PT. Indokoei International
Myanmar Koei International Ltd.

#### **Power Engineering Operations**

Koei System Inc.

#### Urban & Spatial Development Division

BDP Holdings Limited Building Design Partnership Limited

#### **Energy Business Division**

Koei Energy Co., Ltd. Ironmont Hydro Pte. Ltd. PT. Arkora Hydro (Equity method affiliate)

#### Others

Nikki Corporation DSI Co., Ltd.

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