

Integrated Design & Engineering Holdings Co., Ltd. (Securities Code: 9161, Prime Market of TSE) August 14, 2023

Disclosure of Financial Results for Delisted Subsidiary (Nippon Koei Co., Ltd.)

The Financial Results for the Fiscal Year Ended June 2023 (July 1, 2022, to June 30, 2023) of Nippon Koei Co., Ltd., which became a wholly owned subsidiary on July 3, 2023, as detailed in the attachment.

For information regarding the Forecast of Consolidated Financial Results for the Fiscal Year Ending June 30, 2024, please refer to the "Forecast of Consolidated Financial Results and Dividends for the Fiscal Year Ending June 30, 2024", which was published today.

Consolidated Financial Results for the Fiscal Year Ended June 30, 2023 [IFRS]



August 14, 2023

Company name: Integrated Design & Engineering Holdings Co., Ltd. (Former Nippon Koei Co., Ltd.)

Stock exchange listing: Tokyo Stock Exchange

Code number: 9161

URL: https://www.id-and-e-hd.co.jp/english/

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Scheduled date of filing annual securities report: September 28, 2023

Scheduled date of commencing dividend payments: September 11, 2023

Availability of supplementary briefing material on financial results: Yes

Schedule of financial results briefing session: Yes (for institutional investors and securities analysts)

(Amounts of less than one million yen are rounded down.) **1. Consolidated Financial Results for the Fiscal Year Ended June 30, 2023 (from July 1, 2022 to June 30, 2023)**

(1) Consolidated Operating Results (% indicates changes from the previous fiscal year)

| (1) Consolidated Operating Results | | | | | | ales cha | inges nom i | ne previ | ous fiscal ye | al.) |
|------------------------------------|-------------|------|--------------------------|--------|-------------------|----------|-------------|----------|---------------|--------|
| | Revenue | | Revenue Operating profit | | | | | | Profi | t |
| | | | | | Profit before tax | | Profit | | attributab | ole to |
| | | | | | | | (| | owners of | parent |
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| June 30, 2023 | 141,527 | 8.3 | 6,080 | (32.9) | 6,373 | (41.0) | 3,937 | (41.3) | 3,093 | (53.0) |
| June 30, 2022 | 130,674 | 10.9 | 9,065 | 27.2 | 10,800 | 50.5 | 6,704 | 48.4 | 6,579 | 45.2 |

| | Basic earnings per share | Diluted earnings per share | Return on equity attributable to owners of parent | Ratio of profit before tax to total assets | Ratio of operating profit to revenue |
|-------------------|--------------------------|----------------------------|---|--|--------------------------------------|
| Fiscal year ended | Yen | Yen | % | % | % |
| June 30, 2023 | 205.34 | 205.34 | 3.9 | 3.5 | 4.3 |
| June 30, 2022 | 436.98 | 436.98 | 8.8 | 6.5 | 6.9 |

(Reference) Share of profit of investments accounted (Equity method):Fiscal year ended June 30, 2023 : ¥97 million Fiscal year ended June 30, 2022 : ¥230 million

(2) Consolidated Financial Position

| | Total assets | Total equity | Equity attributable to owners of parent | Ratio of equity attributable to owners of parent to total assets | Equity attributable to owners of parent per share |
|---------------|--------------|--------------|---|---|---|
| As of | Million yen | Million yen | Million yen | % | Yen |
| June 30, 2023 | 195,391 | 83,784 | 80,873 | 41.4 | 5,367.89 |
| June 30, 2022 | 173,926 | 81,969 | 78,088 | 44.9 | 5,185.66 |

(3) Consolidated Cash Flows

| | Cash flows from | Cash flows from | Cash flows from | Cash and cash equivalents |
|-------------------|----------------------|----------------------|----------------------|---------------------------|
| | operating activities | investing activities | financing activities | at the end of period |
| Fiscal year ended | Million yen | Million yen | Million yen | Million yen |
| June 30, 2023 | 8,345 | (2,859) | 8,298 | 31,679 |
| June 30, 2022 | 4,820 | (6,949) | 1,892 | 17,971 |

2. Dividends

| Dividends per share | | | | | | Total | Payout ratio | Ratio of dividends to equity attributable to |
|---------------------------------|---------------------|--------------------|--------------------|----------|--------|----------------------------|----------------|--|
| | 1 st quarter-end | 2nd quarter-end | 3rd quarter-end | Year-end | Total | dividends paid (annual) | (consolidated) | owners of parent (consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| Fiscal year ended June 30, 2022 | - | - | - | 125.00 | 125.00 | 1,882 | 28.6 | 2.5 |
| Fiscal year ended June 30, 2023 | - | - | - | 125.00 | 125.00 | 1,883 | 60.9 | 2.4 |

* Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): Yes

New companies: None Excluded companies: IRONMONT HYDRO PTE. LTD. ACEI SINGAPORE HOLDINGS PRIVATE LTD.

(2) Changes in accounting policies and changes in accounting estimates

- 1) Changes in accounting policies required by IFRS: None
- 2) Changes in accounting policies other than 1) above: None
- 3) Changes in accounting estimates: None

(3) Total number of issued shares (ordinary shares)

| 1) Total number of issued shares at the er | nd of the period (in | ncluding treasury shares) |
|--|----------------------|---------------------------|
| As of June 30, 2023 | : | 15,066,152 shares |
| As of June 30, 2022 | : | 15,060,314 shares |
| 2) Total number of treasury shares at the | end of the period | |
| As of June 30, 2023 | : | - shares |
| As of June 30, 2022 | : | 1,811 shares |
| 3) Average number of shares during the p | period | |
| Fiscal year ended June 30, 2023 | : | 15,064,420 shares |
| Fiscal year ended June 30, 2022 | : | 15,056,069 shares |
| | | |

* These consolidated financial results are not subject to audit procedures by certified public accountants or the audit firm.

* The Company is scheduled to hold a financial results briefing session for investors and analysts on September 5, 2023. The financial briefing materials to be distributed at this briefing session will be subsequently posted on the Company's website.

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1. Overview of Operating Results, etc.

(1) Overview of Operating Results for the Current Fiscal Year

During the current fiscal year (July 1, 2022 to June 30, 2023), Japan's economy is recovering moderately due to the effects of various policies as the transition to a new stage of life with COVID-19 progresses. There is anticipation of a continued moderate recovery going forward, supported by improvements in the employment and income environments and other factors. On the other hand, while global monetary tightening, etc. continues, we need to pay close attention to the effects of price increases, supply-side constraints, and fluctuations in the financial and capital markets in addition to the risk that the downside in overseas economies would hold down the Japanese economy.

Looking at the business environment surrounding Nippon Koei Co., Ltd. (the "Company") and its subsidiaries (together, the "Group"), we recognize that the situation is unpredictable. There is an increasing risk of uncertainty in the international situation triggered by Russia's invasion of Ukraine while we face global issues that require immediate action, such as climate change and social polarization. In the Consulting Business, the domestic market is expected to continue to secure public works budgets for national resilience (against natural disasters) and regional revitalization and the market is expected to expand in the field of disaster prevention and mitigation. We also anticipate expansion of the defense-related infrastructure business. In the overseas market, the Japanese government is aiming to strengthen budgets with "Infrastructure System Overseas Promotion Strategy 2025" as an axis, but there are concerns about inflation, foreign exchange fluctuations, unstable international situations and such like.

In the Urban & Spatial Development Business, the need for sustainable urban restructuring, which attracts ESG investment, is increasing in Japan, Europe and the United States. Also, the need for the urban development business including preparation and maintenance of transportation-related facilities and peripheral infrastructures is strong in developing countries. In the Energy Business, new opportunities are expected to be created leading to competition toward the target of carbon neutrality in 2050 in addition to the demand for updating the aging existing equipment in Japan. However, it is necessary to agilely cope with policy change due to the rising global energy cost although the trend of shifting to renewable energy remains unchanged.

Under such a market environment, we have drawn up the medium-term management plan "Building Resilience 2024" to implement three resilience policies, and positioned the period from July 2021 to June 2024, which is first step of the "NKG (Nippon Koei Group) Global Strategy 2030," as a transformation period to make the Group resilient. Please refer to "(4) Future Outlook" for details.

As a result, the Group ended the current fiscal year with orders received increased 6.2% year on year to \$139,265 million, mainly due to steady progress in the Urban & Spatial Development Business and the Energy Business. All businesses yielded revenue steadily and increased 8.3% year on year to \$141,527 million. However, operating profit decreased 32.9% year on year to \$6,080 million, and profit attributable to owners of parent fell 53.0% year on year to \$3,093 million. This was because an impairment loss on goodwill of \$3,943 million related to BDP HOLDINGS LTD. ("BDP") engaging in the Urban & Spatial Development Business was recorded, and outsourcing expenses, etc. increased due to the impact of inflation in the Consulting Business.

Business results for each segment are as follows: As some of our subsidiaries have changed their reportable segments, effective from the current fiscal year, comparisons with the previous fiscal year are based on the figures that have been reclassified into the new segments. For details of this change in reporting segments, please refer to "3. Consolidated Financial Statement and Primary Notes (5) Notes to Consolidated Financial Statements (Segment Information) 2. Changes in reportable segments".

[Consulting]

In the Consulting Business, we worked to utilize new technologies, assure quality and safety and increase productivity. We also promoted cross-sectional co-creation projects such as those related to river basin flood control, climate change, SDGs, renewable energy and multi-hazards.

As a result, orders received decreased 8.3% year on year to \$77,712 million and revenue increased 9.1% year on year to \$81,818 million due to steady progress in the domestic projects. Operating profit decreased 17.2% year on year to \$6,599 million due to an increase in travel costs etc. owing to inflation and increase in business travelers by easing of entry restrictions in various countries.

[Urban & Spatial Development]

In the Urban & Spatial Development Business, we worked to form urban (re-)development projects and large-scale land-use conversion projects in coastal areas, centering on NIPPON KOEI URBAN SPACE CO., LTD. ("NIPPON KOEI URBAN SPACE"), which was established by consolidating the Urban & Spatial Development Business of the Company and our group company TAMANO CONSULTANTS CO., LTD. (on July 1, 2022). We also worked to expand business in the U.K. and North American markets and to build a business foundation in the Asian market through group-wide collaboration.

As a result, orders received increased 33.1% year on year to $\frac{42,566}{100}$ million due to orders for large-scale projects at BDP, and revenue increased 5.5% year on year to $\frac{438,071}{100}$ million. Operating loss came to $\frac{4946}{100}$ million (operating profit of $\frac{42,599}{100}$ million in the previous period) due to the recording of an impairment loss related to goodwill of BDP.

[Energy]

In the Energy Business, we worked to strengthen the structure of the existing energy-related consulting and engineering projects, build a foundation for energy management projects such as battery storage and aggregation and stabilize the manufacturing projects by strengthening core products and developing new ones.

As a result, orders received increased 31.3% year on year to \$18,827 million due to orders for large-scale projects such as EPC project for construction of next-generation energy supply base and project for substation control systems. Revenue increased 10.9% year on year to \$20,855 million, and operating profit increased 130.5% year on year to \$2,974 million by gain on sale of shares of PT. ARKORA HYDRO, a former associated company of the Group, and gain on investments in securities.

(2) Overview of Financial Position for the Current Fiscal Year

Total assets as of the end of the current fiscal year amounted to \$195,391 million, an increase of \$21,465 million from the end of the previous fiscal year. This was mainly due to a \$13,707 million increase in cash and cash equivalents.

Total liabilities were \$111,607 million, an increase of \$19,650 million from the end of the previous fiscal year. This was mainly due to a \$13,664 million increase in borrowings.

Total equity was ¥83,784 million, an increase of ¥1,814 million from the end of the previous fiscal year. This was mainly due to a ¥1,492 million increase in retained earnings.

As a result, ratio of equity attributable to owners of parent to total assets decreased 3.5 percentage points from the end of the previous fiscal year to 41.4%.

(3) Overview of Cash Flows for the Current Fiscal Year

Cash and cash equivalents at the end of the current fiscal year was ¥31,679 million, an increase of ¥13,707 million from the end of the previous fiscal year. The status of cash flows in the current fiscal year and changes in cash flows from the previous fiscal year are as follows.

Net cash provided by operating activities was \$8,345 million, an increase of \$3,524 million from the previous fiscal year as a result of making adjustments of non-fund items such as depreciation cost as well as receivables and liabilities related to business activities for profit before tax of \$6,373 million. This was mainly due to factors such as promoted collection of trade receivables and decreases in payments for contract liabilities and consumption taxes payable, etc.

Net cash used in investment activities was ¥2,859 million, a decrease of ¥4,089 million from the previous fiscal year, as a result of purchasing property, plant and equipment and selling other financial assets. This was mainly due to an increase in revenue from the sale of other financial assets and shares of subsidiaries and associates.

Net cash provided by financing activities was ¥8,298 million, an increase of ¥6,405 million from the previous fiscal year as a result of borrowing and repaying short-term loans. This was mainly because the increase in cash from borrowings was higher than the increase in cash used for repayments.

Trends of the Company's cash flow indicators are as follows.

(Reference) Trends in Cash Flow Indicators

| | Fiscal Year Ended June 2019 | Fiscal Year Ended June 2020 | Fiscal Year Ended June 2021 | Fiscal Year Ended June 2022 | Fiscal Year Ended June 2023 |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| Ratio of equity attributable to owners of parent to total assets (%) | 52.2 | 43.6 | 45.3 | 44.9 | 41.4 |
| Ratio of equity attributable to owners of parent to total assets on market value basis (%) | 32.4 | 29.0 | 29.7 | 28.2 | 28.8 |
| Interest-bearing debt to cash flow ratio (years) | 6.3 | 7.0 | 2.2 | 6.7 | 5.5 |
| Interest coverage ratio (times) | 11.7 | 10.9 | 27.8 | 11.8 | 11.4 |

Ratio of equity attributable to owners of parent to total assets: Equity attributable to owners of parent / Assets Ratio of equity attributable to owners of parent to total assets on market value basis: Total market capitalization / Assets Interest-bearing debt to cash flow ratio: Interest-bearing debt / Cash flows

Interest coverage ratio: Cash flows / Interest expenses

Notes: 1. All indicators are calculated using financial figures on a consolidated basis.

- 2. Total market capitalization is calculated based on the number of issued shares excluding treasury shares.
- 3. Cash flows from operating activities are used for the cash flows.
- 4. Interest-bearing debt covers all debt recorded in the consolidated statement of financial position for which interest is paid.
- 5. Of the above indicators, those from the fiscal year ended June 30, 2020 are based on the consolidated financial statements created in accordance with the International Financial Reporting Standards (IFRS).

(4) Future Outlook

In June 2021, we announced the long-term management strategy "NKG Global Strategy 2030", under the concept of "Working Together toward a Future Without Boundaries." By working together with various internal and external partners, we will provide new values through intellectual exploration and technological innovation and integration. We will aim to be a corporate group that helps to bring about a society where people can actually feel richness. We set the numerical targets for the fiscal year ending June 2030 as revenue of \$250 billion, operating profit of \$25 billion, operating profit margin of 10% and ROE of 15%.

To achieve these targets, the Group transitioned into a pure holding company structure on July 3, 2023. The transition to a holding company is aimed at strengthening governance, accelerating decision-making and securing diversity in addition to promoting autonomy and co-creation.

With regard to the business environment surrounding the Group, social and economic activities are normalizing in countries including Japan. On the other hand, however, there is an increasing risk of uncertainty in the international situation such as the global energy crisis and food crisis triggered by Russia's invasion of Ukraine, a further rise in inflation and foreign exchange fluctuations, etc. In the Consulting Business, the domestic market is expected to continue to secure public works budgets for national resilience, and the market is expected to expand especially in the field of large-scale disaster preventive measures and preventive infrastructure maintenance, etc. We also anticipate the expansion of the defense-related infrastructure business. In the overseas market, the Japanese government strengthened the ODA budgets with "Infrastructure System Overseas Promotion Strategy 2025" as an axis, and there is a need for restoration support in conflict-affected and disaster-stricken areas. In addition, infrastructure development projects based on Public Private Partnership and private capital are growing. Meanwhile, we expect that inflation, foreign exchange fluctuations and the unstable international situation will continue. In the Urban & Spatial Development Business, the need for sustainable urban restructuring, which attracts ESG investment, is increasing in Japan, Europe and the United States. Also, the need for the urban development business including preparation and maintenance of transportation-related facilities and peripheral infrastructures is strong in developing countries. In the Energy Business, demand for updating the aging existing equipment in Japan will likely be strong. However, it is necessary to agilely cope with policy changes due to the rising global energy cost although the trend of shifting to renewable energy toward the target of carbon neutrality in 2050 remains unchanged.

Under such a market environment, as mentioned above, we are implementing three resilience policies based on the

medium-term management plan "Building Resilience 2024" (from July 2021 to June 2024).

As the first resilience policy, we will reorganize the conventional five business operations into three domains (Consulting, Urban & Spatial Development, and Energy) to strengthen the business axis. As the second resilience policy, we will aim to strengthen corporate governance by shifting to a pure holding company structure and to realize matrix management (management in which each business mutually collaborates with each other in each region) by establishing a regional management system. As the third resilience policy, we will strengthen technological development and human resource development toward the establishment of ID&E brand and ID&E quality. Also, we will promote "well-being management" as a basis for that.

Each of the resilience policies, materialities, and the key priority issues for the fiscal year ending June 30, 2024 are as follows.

| | Materiality (Priority issues) | Key priority issues for the fiscal year ending June 30, 2024 | | | |
|---------------------|---|--|---|--|--|
| | (1) Development of infrastructure to protect safe living | | Enhancement and formalization of technologies for heavy rain disaster countermeasures and seismic analysis Aggressive development of satellite information service business Advancement of AI flood forecasting and big data analysis technology | | |
| Resilier | (2) Development of infrastructure where all people can freely interact | | Sophistication of infrastructure maintenance technology and Implementation of public- private partnership (PPP) projects Acquisition of technologies related to railroad O&M (operation and maintenance), and expansion of projects related to transportation node improvement and peripheral development | | |
| Resilience Policy 1 | and play an active role | Business Strategies | Implementation of MaaS model cases, and creation of air mobility-related business Realization of one-stop service in urban area (re)development projects in metropolitan | | |
| у 1 | (3) Creation of attractive cities where a diversity of people and industries are concentrated (4) Conservation of the global environment by achieving a decarbonized society | | and regional areas Formation of community-building projects such as smart cities and utilization of little-used or unused land through public-private collaboration | | |
| | | | Use and conversion of large-scale land in coastal areas Establishment of a domestic aggregation business implementation system (Start of NKRE100 verification for 100% renewable energy achieved through proprietary hydroelectric power generation for power used in the Company's three sites from July 2023) Expansion of storage battery EPC business | | |
| Resilienc | (5) Strengthening corporate | Organizational Strategies | Strengthening of governance including enhancement of speed and agility of decision-making under a pure holding company structure and risk management Development and practical application of a system for promoting sustainability management | | |
| Resilience Policy 2 | governance | Sales Strategies | Development of a regional management structure to meet the diversifying needs of regions Promoting co-creation among business companies, among regions, and among industry, government and academia, etc. to demonstrate the comprehensive power of the ID&E Group | | |
| Resilience Policy 3 | (6) A rewarding work environment where human rights are respected | Human Resources & Technology Strategies | Promotion of diversity management through raising the female ratio in management positions and promoting employment of persons with disabilities, etc. Promotion of wellbeing management through health management, work style reform, etc. | | |
| Policy 3 | (7) Development of human resources and technology | ;ources & Strategies | Formulation of human resource strategy in line with the group strategy, human resource development and talent management Promotion of DX measures with speed | | |

As for the fiscal year ending June 30, 2024, in the Consulting Business, centering on the Company, we will work to propel co-creation projects across fields such as river basin management, climate change, SDGs, renewable energy and multi-hazards, develop the management business and expand the private sector, on top of increasing shares in each of the business fields. In the Urban & Spatial Development Business, NIPPON KOEI URBAN SPACE will strengthen the production structure by securing staff and ensuring quality management while BDP collaborates with group companies to develop the Asian market and expand operations in the North American market. In the Energy Business, Nippon Koei Energy Solutions Co., Ltd., which will start operation in October 2023, will develop the energy management business such as storage batteries and aggregation on a full-scale basis while working to strengthen the structure of the existing energy-related consulting and engineering business and stabilize the manufacturing business.

By promoting these initiatives, we have set the financial results forecast for the fiscal year ending June 30, 2024, which is the final fiscal year of the medium-term management plan "Building Resilience 2024," as sales revenue of \$156 billion (110.2% compared with the previous fiscal year), operating profit of \$11.1 billion (182.5% compared with the previous fiscal year), profit attributable to owners of parent of \$7.1 billion (229.5% compared with the previous fiscal year), and ROE of 9%

2. Basic Policy Regarding Selection of Accounting Standard

The Group has applied IFRS since the end of the fiscal year ended June 30, 2021 in order to improve the international comparability of financial statements in capital markets and improve the quality of the group management by unifying accounting policies.

3. Consolidated Financial Statement and Primary Notes

(1) Consolidated Statement of Financial Position

| | As of June 30, 2022 | As of June 30, 2023 |
|---|---------------------|---------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 17,971 | 31,679 |
| Trade and other receivables | 27,042 | 26,812 |
| Contract assets | 26,450 | 32,146 |
| Other financial assets | 3,779 | 2,780 |
| Other current assets | 8,290 | 5,728 |
| Total current assets | 83,535 | 99,147 |
| Non-current assets | | |
| Property, plant and equipment | 41,403 | 52,718 |
| Right-of-use assets | 9,067 | 10,140 |
| Goodwill | 10,207 | 7,327 |
| Intangible assets | 7,025 | 7,544 |
| Investment property | 6,250 | 5,230 |
| Investments accounted for using equity method | 2,434 | 1,830 |
| Retirement benefit asset | 3,624 | 3,072 |
| Other financial assets | 6,423 | 5,106 |
| Deferred tax assets | 2,429 | 2,667 |
| Other non-current assets | 1,523 | 606 |
| Total non-current assets | 90,390 | 96,244 |
| Total assets | 173,926 | 195,391 |
| | | |

(Millions of yen)

| Liabilities and equity | | |
|---|---------|---------|
| Liabilities and equity | | |
| Liabilities | | |
| Current liabilities | | |
| Borrowings | 13,148 | 28,716 |
| Lease liabilities | 2,729 | 2,795 |
| Trade and other payables | 10,400 | 15,177 |
| Contract liabilities | 8,837 | 10,663 |
| Other financial liabilities | 4,561 | 3,439 |
| Income taxes payable | 2,551 | 1,729 |
| Provisions | 653 | 1,197 |
| Other current liabilities | 12,957 | 14,235 |
| Total current liabilities | 55,840 | 77,955 |
| Non-current liabilities | | |
| Borrowings | 19,288 | 17,385 |
| Lease liabilities | 6,556 | 7,753 |
| Other financial liabilities | 665 | 682 |
| Retirement benefit liability | 3,896 | 3,566 |
| Provisions | 674 | 94 |
| Deferred tax liabilities | 4,683 | 3,961 |
| Other non-current liabilities | 351 | 208 |
| Total non-current liabilities | 36,116 | 33,652 |
| Total liabilities | 91,956 | 111,607 |
| Equity | | |
| Share capital | 7,501 | 7,517 |
| Capital surplus | 6,454 | 6,470 |
| Treasury shares | (34) | - |
| Other components of equity | 5,252 | 6,478 |
| Retained earnings | 58,914 | 60,407 |
| Total equity attributable to owners of parent | 78,088 | 80,873 |
| Non-controlling interests | 3,881 | 2,910 |
| Total equity | 81,969 | 83,784 |
| Total liabilities and equity | 173,926 | 195,391 |

(2) Consolidated Statement of Profit or Loss and Consolidated Statement of Comprehensive Income

(Millions of yen)

(Consolidated Statement of Profit)

| | For the fiscal year ended June 30,2022 | For the fiscal year ended June 30,2023 |
|---|--|--|
| Revenue | 130,674 | 141,527 |
| Cost of sales | (89,975) | (99,181) |
| Gross profit | 40,699 | 42,346 |
| Selling, general and administrative expenses | (31,610) | (34,611) |
| Share of profit of investments accounted for using equity method | 230 | 97 |
| Other income | 1,090 | 3,677 |
| Other expenses | (1,344) | (5,428) |
| Operating profit | 9,065 | 6,080 |
| Finance income | 2,218 | 1,074 |
| Finance costs | (483) | (781) |
| Profit before tax | 10,800 | 6,373 |
| Income tax expense | (4,095) | (2,435) |
| Profit | 6,704 | 3,937 |
| Profit attributable to | | |
| Owners of parent | 6,579 | 3,093 |
| Non-controlling interests | 125 | 844 |
| Profit | 6,704 | 3,937 |
| Earnings per share | | |
| Basic earnings per share (Yen) | 436.98 | 205.34 |
| Diluted earnings per share (Yen) | 436.98 | 205.34 |

(Consolidated Statement of Comprehensive Income)

| | For the fiscal year ended June 30,2022 | (Millions of yen) For the fiscal year ended June 30,2023 |
|---|---|--|
| Profit | 6,704 | 3,937 |
| Other comprehensive income Items that will not be reclassified to profit or loss Equity financial assets measured at fair value through | (196) | 424 |
| other comprehensive income | (170) | |
| Remeasurements of defined benefit plans | (547) | (333) |
| Share of other comprehensive income of investments accounted for using equity method | (1) | 1 |
| Total of items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss | (745) | 92 |
| Cash flow hedges | 6 | 6 |
| Exchange differences on translation of foreign operations | 2,757 | 1,392 |
| Share of other comprehensive income of investments accounted for using equity method | 77 | 72 |
| Total of items that may be reclassified to profit or loss | 2,841 | 1,471 |
| Other comprehensive income | 2,096 | 1,564 |
| Comprehensive income | 8,801 | 5,501 |
| Comprehensive income attributable to | | |
| Owners of parent | 8,479 | 4,611 |
| Non-controlling interests | 321 | 890 |
| Comprehensive income | 8,801 | 5,501 |

(Millions of yen)

| | Equity attributable to owners of parent | | | | | | |
|--|---|-----------------|-----------------|---|------------------|--|--|
| | | | | Other components of equity | | | |
| | Share capital | Capital surplus | Treasury shares | Exchange differences on translation of foreign operations | Cash flow hedges | Equity financial assets measured at fair value through other comprehensive income | |
| Balance as of July 1, 2021 | 7,480 | 6,428 | (0) | 1,982 | (30) | 867 | |
| Profit | - | - | - | | - | - | |
| Other comprehensive income | | | <u> </u> | 2,638 | 6 | (195) | |
| Total comprehensive income Issuance of new shares | - 21 | - 21 | - | 2,638 | 6 | (195) | |
| Change in scope of consolidation | 21 | 21 | - | - | - | - | |
| Purchase of treasury shares | - | - | (34) | - | - | - | |
| Disposal of treasury shares | - | - | - | - | - | - | |
| Cancellation of treasury shares | - | - | - | - | - | - | |
| Dividends | - | - | - | - | - | - | |
| Purchase and disposal of non-controlling interests | - | 5 | - | (1) | - | - | |
| Transfer to retained earnings | - | | - | - | - | (15) | |
| Total transactions with owners | 21 | 26 | (34) | (1) | | (15) | |
| Balance as of June 30, 2022 | 7,501 | 6,454 | (34) | 4,620 | (24) | 656 | |
| Profit | - | - | - | - | - | - | |
| Other comprehensive income | - | | | 1,419 | 6 | 424 | |
| Total comprehensive income Issuance of new shares | - 15 | - 15 | - | 1,419 | 6 | 424 | |
| Change in scope of consolidation | 15 | 15 | - | - | - | - | |
| Purchase of treasury shares | - | - | (3) | - | - | - | |
| Disposal of treasury shares | - | - | 28 | - | - | - | |
| Cancellation of treasury shares | - | - | 9 | - | - | - | |
| Dividends | - | - | - | - | - | - | |
| Purchase and disposal of non-controlling interests | - | - | - | (0) | - | - | |
| Transfer to retained earnings | | | <u> </u> | - | | (623) | |
| Total transactions with owners | 15 | 15 | 34 | (0) | | (623) | |
| Balance as of June 30, 2023 | 7,517 | 6,470 | <u> </u> | 6,039 | (18) | 457 | |

Equity attributable to owners of parent Other components of equity

| | Other components of equity | | | | | |
|--|---|-------|----------------------|---------|------------------------------|---------|
| | Remeasurements of defined benefit plans | Total | Retained earnings | Total | Non-controlling interests | Total |
| Balance as of July 1, 2021 | - | 2,820 | 53,996 | 70,725 | 1,569 | 72,294 |
| Profit | - | - | 6,579 | 6,579 | 125 | 6,704 |
| Other comprehensive income | (548) | 1,900 | - | 1,900 | 195 | 2,096 |
| Total comprehensive income | (548) | 1,900 | 6,579 | 8,479 | 321 | 8,801 |
| Issuance of new shares | - | - | - | 42 | - | 42 |
| Change in scope of consolidation | - | - | - | - | - | - |
| Purchase of treasury shares | - | - | - | (34) | - | (34) |
| Disposal of treasury shares | - | - | - | - | - | - |
| Cancellation of treasury shares | - | - | - | - | - | - |
| Dividends | - | - | (1,128) | (1,128) | (15) | (1,143) |
| Purchase and disposal of non-controlling interests | - | (1) | - | 3 | 2,005 | 2,009 |
| Transfer to retained earnings | 548 | 533 | (533) | - | | - |
| Total transactions with owners | 548 | 531 | (1,661) | (1,116) | 1,990 | 873 |
| Balance as of June 30, 2022 | <u> </u> | 5,252 | 58,914 | 78,088 | 3,881 | 81,969 |
| Profit | - | - | 3,093 | 3,093 | 844 | 3,937 |
| Other comprehensive income | (332) | 1,517 | - | 1,517 | 46 | 1,564 |
| Total comprehensive income | (332) | 1,517 | 3,093 | 4,611 | 890 | 5,501 |
| Issuance of new shares | - | - | - | 31 | - | 31 |
| Change in scope of consolidation | - | - | - | - | (1,933) | (1,933) |
| Purchase of treasury shares | - | - | - | (3) | - | (3) |
| Disposal of treasury shares | - | - | - | 28 | - | 28 |
| Cancellation of treasury shares | - | - | (9) | - | - | - |
| Dividends | - | - | (1,882) | (1,882) | (67) | (1,949) |
| Purchase and disposal of non-controlling interests | - | (0) | - | (0) | 139 | 139 |
| Transfer to retained earnings | 332 | (291) | 291 | - | - | - |
| Total transactions with owners | 332 | (291) | (1,600) | (1,826) | (1,861) | (3,687) |
| Balance as of June 30, 2023 | | 6,478 | 60,407 | 80,873 | 2,910 | 83,784 |
| | | | | | | |

(4) Consolidated Statement of Cash Flows

(Millions of yen)

| | For the fiscal year ended June 30,2022 | For the fiscal year ended June 30,2023 |
|--|---|--|
| Cash flows from operating activities | | |
| Profit before tax | 10,800 | 6,373 |
| Depreciation and amortization | 4,976 | 5,305 |
| Impairment losses | 281 | 3,943 |
| Gain on sale of shares of subsidiaries and associates | - | (1,061) |
| Interest and dividend income | (513) | (495) |
| Interest expenses | 483 | 658 |
| Share of profit (loss) of investments accounted for using equity | | (97) |
| Loss (gain) on derivatives | (979) | (274) |
| Decrease (increase) in trade and other receivables | (4,581) | 1,000 |
| Decrease (increase) in contract assets | (1,837) | (5,305) |
| Increase (decrease) in trade and other payables | 1,002 | 1,459 |
| Increase (decrease) in contract liabilities | (2,463) | 502 |
| Increase (decrease) in accrued consumption taxes | (1,596) | 876 |
| Increase (decrease) in deposits received | 1,519 | (1,157) |
| Increase (decrease) in accrued expenses | 1,162 | 115 |
| Increase (decrease) in provisions | 147 | (64) |
| Other | (8) | 601 |
| Subtotal | 8,161 | 12,382 |
| Dividends received | 178 | 266 |
| Interest received | 356 | 731 |
| Proceeds from insurance income | - | 100 |
| Interest paid | (410) | (729) |
| Income taxes paid | (3,466) | (4,405) |
| Net cash provided by (used in) operating activities | 4,820 | 8,345 |
| Cash flows from investing activities | | 0,010 |
| Payments into time deposits | (235) | (45) |
| Proceeds from withdrawal of time deposits | - | 27 |
| Purchase of property, plant and equipment and investment prop | erty (5,557) | (5,522) |
| Purchase of intangible assets | (296) | (254) |
| Purchase of other financial assets | (622) | (359) |
| Proceeds from sale and redemption of other financial assets | 137 | 1,859 |
| Proceeds from sale of shares of subsidiaries and associates | - | 1,723 |
| Purchase of shares of subsidiaries and associates | (261) | (851) |
| Collection of loans receivable | - | 558 |
| Other | (112) | 6 |
| Net cash provided by (used in) investing activities | (6,949) | (2,859) |
| Cash flows from financing activities | | |
| Proceeds from short-term borrowings | 265,500 | 503,049 |
| Repayments of short-term borrowings | (258,035) | (488,543) |
| Proceeds from long-term borrowings | 4,985 | 4,149 |
| Repayments of long-term borrowings | (8,331) | (5,448) |
| Repayments of lease liabilities | (3,050) | (3,173) |
| Capital contribution from non-controlling interests | 2,041 | 139 |
| Dividends paid | (1,148) | (1,899) |
| Other | (67) | 25 |
| Net cash provided by (used in) financing activities | 1,892 | 8,298 |
| Net increase (decrease) in cash and cash equivalents | (235) | 13,784 |
| Cash and cash equivalents at beginning of period | 17,838 | 17,971 |
| Effect of exchange rate changes on cash and cash equivalents | 369 | (77) |
| Cash and cash equivalents at end of period | 17,971 | 31,679 |
| | | 52,579 |

(5) Notes to Consolidated Financial Statements

(Notes on Going Concern Assumption)

There is no relevant information.

(Segment Information)

1. Outline of reportable segments

(1) Method of determination of reportable segments

Reportable segments of the Group are determined as segments whose separate financial information is accessible from among the constituent units of the Group and are periodically used by the Board of Directors to determine the allocation of management resources and to evaluate achievements.

The Group has business management divisions separated by types of products and services at the head office. Each business management division formulates a comprehensive strategy based on the products and services and engages in conducting business activities.

In line with the above, the Group is composed of segments divided by products and services, with each business management division serving as the foundation, and the three reportable segments are "Consulting", "Urban & Spatial Development" and "Energy."

(2) Types of products and services by reportable segment

"Consulting" engages in business within and outside Japan such as site surveying, planning, evaluation/assessment, designing, and construction management. It operates in the fields of rivers and water resources, water and sewage, agricultural and rural development, dams and power generation, transportation (roads, railroads, ports and airports), urban and regional development, geology, disaster prevention, sand control, environment, information systems, etc.

"Urban & Spatial Development" engages in the structuring, planning, design, and operation of urban and spatial development business.

"Energy" engages in manufacturing and sale of electric power equipment and control devices, planning, design, construction and construction management of mechanical, electrical and communication facilities as well as the energy management business utilizing distributed energy resources.

2. Changes in reportable segments

On July 1, 2022, the Urban & Spatial Development Business of the Company was transferred by succession to our consolidated subsidiary TAMANO CONSULTANTS CO., LTD. through a company split (simplified absorption-type split), and the trade name of the said company was changed to NIPPON KOEI URBAN SPACE CO., LTD. In association with the organizational restructuring due to the relevant company split, NIPPON KOEI URBAN SPACE and its subsidiary TAMANO ECOST CO., LTD. and our consolidated subsidiary NAKAZE KAMP CO., LTD. have had their segment classification changed from the "Consulting" to the "Urban & Spatial Development".

Please note that segment information for the previous fiscal year is provided based on the new reporting segments.

3. Calculation methods for revenue, income or loss, assets, and other items by reportable segment

The internal intersegment revenue or transfers are based on the transaction price determined after price negotiations taking into consideration the market price, etc.

4. Revenue, income or loss, assets, liabilities, and other items by reportable segment

For the fiscal year ended June 30, 2022

| | | | | (Millions of yen) |
|---|---------------------|--------------------------------|--------|-------------------|
| | Reportable Segments | | | |
| | Consulting | Urban & Spatial Development | Energy | Subtotal |
| Revenue | | | | |
| Revenue from external customers | 75,000 | 36,091 | 18,799 | 129,891 |
| Intersegment revenue and transfers | 426 | 289 | 322 | 1,038 |
| Total | 75,427 | 36,381 | 19,121 | 130,930 |
| Segment profit (loss) | 7,971 | 2,599 | 1,290 | 11,861 |
| Finance income | | | | |
| Finance costs | | | | |
| Profit before tax | | | | |
| Other items | | | | |
| Depreciation and amortization | (1,474) | (1,949) | (595) | (4,018) |
| Impairment losses | - | (281) | - | (281) |
| Share of profit (loss) of investments accounted for using equity method | (14) | - | 244 | 230 |
| Segment assets | 55,693 | 47,729 | 31,040 | 134,463 |
| Increase in property, plant and equipment, and intangible assets (Note 2) | 1,774 | 1,611 | 3,650 | 7,036 |
| Investments accounted for using equity method | 82 | - | 2,352 | 2,434 |

| | | | | (Millions of yen) |
|---|-------------------|---------|-------------------------|-------------------|
| | Others (Note1) | Total | Adjustments (Note 3) | Consolidated |
| Revenue | | | | |
| Revenue from external customers | 783 | 130,674 | - | 130,674 |
| Intersegment revenue and transfers | 781 | 1,820 | (1,820) | - |
| Total | 1,564 | 132,494 | (1,820) | 130,674 |
| Segment profit (loss) | (2,794) | 9,066 | (1) | 9,065 |
| Finance income | | | | 2,218 |
| Finance costs | | | | (483) |
| Profit before tax | | | | 10,800 |
| Other items | | | | |
| Depreciation and amortization | (973) | (4,991) | 15 | (4,976) |
| Impairment losses | - | (281) | - | (281) |
| Share of profit (loss) of investments accounted for using equity method | - | 230 | - | 230 |
| Segment assets | 76,045 | 210,508 | (36,582) | 173,926 |
| Increase in property, plant and equipment, and intangible assets (Note 2) | 1,180 | 8,217 | - | 8,217 |
| Investments accounted for using equity method | - | 2,434 | - | 2,434 |

- Notes: 1. The category of "Others" includes revenues from constituent units that have not earned revenues or earn only incidental revenues, expenses such as general and administrative expenses that do not belong to the reporting segment and company-wide assets such as land, buildings and investment securities.
 - 2. The amount of increase in property, plant and equipment, and intangible assets includes the amount of increase in right-of-use assets and investment property, but does not include the amount of increase in association with the new consolidation.
 - 3. "Adjustments" is mainly elimination of transaction volume and transaction balance between segments.

For the fiscal year ended June 30, 2023

| | | | | (Millions of yen) |
|---|---------------------|--------------------------------|--------|-------------------|
| | Reportable Segments | | | |
| | Consulting | Urban & Spatial Development | Energy | Subtotal |
| Revenue | | | | |
| Revenue from external customers | 81,818 | 38,071 | 20,855 | 140,745 |
| Intersegment revenue and transfers | 523 | 608 | 322 | 1,454 |
| Total | 82,341 | 38,680 | 21,177 | 142,199 |
| Segment profit (loss) | 6,599 | (946) | 2,974 | 8,627 |
| Finance income | | | | |
| Finance costs | | | | |
| Profit before tax | | | | |
| Other items | | | | |
| Depreciation and amortization | (1,520) | (2,115) | (704) | (4,340) |
| Impairment losses | - | (3,943) | - | (3,943) |
| Share of profit (loss) of investments accounted for using equity method | 20 | - | 76 | 97 |
| Segment assets | 57,587 | 47,664 | 38,749 | 144,001 |
| Increase in property, plant and equipment, and intangible assets (Note 2) | 1,907 | 2,912 | 768 | 5,588 |
| Investments accounted for using equity method | 103 | - | 1,726 | 1,830 |

| | | | | (Millions of yen) |
|---|-------------------|---------|-------------------------|-------------------|
| | Others (Note1) | Total | Adjustments (Note 3) | Consolidated |
| Revenue | | | | |
| Revenue from external customers | 782 | 141,527 | - | 141,527 |
| Intersegment revenue and transfers | 976 | 2,430 | (2,430) | - |
| Total | 1,758 | 143,958 | (2,430) | 141,527 |
| Segment profit (loss) | (2,537) | 6,090 | (9) | 6,080 |
| Finance income | | | | 1,074 |
| Finance costs | | | | (781) |
| Profit before tax | | | | 6,373 |
| Other items | | | | |
| Depreciation and amortization | (992) | (5,332) | 27 | (5,305) |
| Impairment losses | - | (3,943) | - | (3,943) |
| Share of profit (loss) of investments accounted for using equity method | - | 97 | - | 97 |
| Segment assets | 83,641 | 227,643 | (32,251) | 195,391 |
| Increase in property, plant and equipment, and intangible assets (Note 2) | 401 | 5,990 | - | 5,990 |
| Investments accounted for using equity method | - | 1,830 | - | 1,830 |

- Notes: 1. The category of "Others" includes revenues from constituent units that have not earned revenues or earn only incidental revenues, expenses such as general and administrative expenses that do not belong to the reporting segment and company-wide assets such as land, buildings and investment securities.
 - 2. The amount of increase in property, plant and equipment, and intangible assets includes the amount of increase in right-of-use assets and investment property, but does not include the amount of increase in association with the new consolidation.
 - 3. "Adjustments" is mainly elimination of transaction volume and transaction balance between segments.
- 5. Information by product and service

Statement is omitted, as similar information is disclosed in "4. Revenue, income or loss, assets, liabilities, and other items by reportable segment"

(Per Share Information)

| | For the fiscal year ended June 30, 2022 | For the fiscal year ended June 30, 2023 |
|--|--|--|
| Profit attributable to owners of parent (Millions of yen) | 6,579 | 3,093 |
| Weighted-average number of shares of common stock (Shares) | 15,056,069 | 15,064,420 |
| Basic earnings per share (Yen) | 436.98 | 205.34 |

Diluted earnings per share are not included because there are no potential shares.

(Significant Subsequent Events)

- The Company resolved at its Board of Directors meeting on August 9, 2023, to have Integrated Design & Engineering Holdings Co., Ltd. ("Holdings Co.") succeed the Company's real estate management business and management of shares of subsidiaries and associates based on the absorption-type demerger (hereinafter, the "Absorption-type Demerger") effective October 1, 2023 (scheduled). Accordingly, the Company and Holdings Co. entered into the Absorption-type Demerger Agreement on August 14.
 - (1) Matters concerning the counterparty of the Absorption-type Demerger

A. Company name, location of the head office, name of the representative, amount of share capital, amount of net assets, amount of total assets and description of business

| Company name | Integrated Design & Engineering Holdings Co., Ltd. |
|-------------------------|---|
| Location of head office | 5-4 Kojimachi, Chiyoda-ku, Tokyo |
| Name of representative | Hiroaki Shinya, Director and Representative Executive President |
| Amount of share capital | 7,522 million yen |
| Amount of net assets | To be determined |
| Amount of total assets | To be determined |
| Description of business | Management of business actives and related thereto of group companies |

B. Revenue, operating profit, ordinary profit, and net profit of the fiscal years ended in the most recent three years

Since Holdings Co. was established on July 3, 2023, there is no financial position or operating results for the latest fiscal year.

| C. Chief shareholders and percentage of shares held against total number of issue | d shares |
|---|----------|
|---|----------|

| Name of chief shareholder | Percentage of shares |
|---|----------------------|
| | held by chief |
| | shareholder (%) |
| MASTER TRUST BANK OF JAPAN, LTD. (TRUST ACCOUNT) | 12.23 |
| ID& E EMPLOYEE STOCK OWNERSHIP PLAN | 7.10 |
| CUSTODY BANK OF JAPAN, LTD. (TRUST ACCOUNT) | 6.88 |
| MUFG BANK, LTD. | 4.91 |
| MEIJI YASUDA LIFE INSURANCE CO., LTD. | 3.74 |
| MIZUHO BANK LTD. | 2.53 |
| CUSTODY BANK OF JAPAN, LTD. (PENSION TRUST ACCOUNT) | 2.38 |
| RE FUND 107-CLIENT AC | 2.07 |
| DFA INTERNATIONAL SMALL CAP VALUE PORTFOLIO | 1.84 |
| GOVERNMENT OF NORWAY | 1.61 |

D. Capital, personnel and business ties with the reporting company

| Capital ties | Holdings Co. holds all of the issued shares of the Company. |
|----------------|--|
| Personnel ties | Some officers concurrently hold posts in both companies. |
| Business ties | The Company and Holdings Co. have concluded outsourcing agreements, etc. |

(2) Objectives of the Absorption-type Demerger

To deepen group management from a medium- to long-term perspective and to ensure future growth toward achieving the long-term management strategy of the Group, we established Holdings Co. as a wholly owned parent company through a share transfer on July 3, 2023, and transitioned into a holding company structure by

splitting part of the Company's businesses. In addition, to facilitate management of the Group going forward, we decided to implement the Absorption-type Demerger with the Company being the Splitting Company and Holdings Co. being the Successor Company for the Company's real estate management business and management of shares of subsidiaries and associates.

(3) Method of the Absorption-type Demerger, allotment related to the Absorption-type Demerger and other details of the Absorption-type Demerger Agreement

A. Method of the Absorption-type Demerger

This is an absorption-type demerger in which the Company is the Splitting Company and Holdings Co. is the Successor Company.

B. Allotment related to the Absorption-type Demerger

As Holdings Co. holds all of the Company's shares, there is no allotment of shares or other monetary items under the Absorption-type Demerger.

C. Other details of the Absorption-type Demerger Agreement

a) Schedule of the Absorption-type Demerger and related procedures

| Board of Directors meeting (the Company) to approve the Absorption-type | August 9, 2023 |
|---|-----------------------------|
| Demerger Agreements | |
| Board of Directors meeting (Holdings Co.) to approve the Absorption- | August 14, 2023 |
| type Demerger Agreement | |
| Conclusion of the Absorption-type Demerger Agreement (the Company | August 14, 2023 |
| and Holdings Co.) | |
| Effective date of the Absorption-type Demerger | October 1, 2023 (scheduled) |

Note: Since the Absorption-type Demerger falls within the category of a simple demerger specified in Article 784, Paragraph 1 of the Companies Act for the Company and corresponds to a simplified absorption-type demerger set out in Article 796, Paragraph 2 of the Companies Act for Holdings Co., it is put into effect without holding shareholders' meetings for approval for the Absorption-type Demerger, respectively.

b) Increase in share capital due to the Absorption-type Demerger

There will be no increase in the share capital of Holdings Co. associated with the Absorption-type Demerger.

c) Handling of stock acquisition rights and corporate bonds with stock acquisition rights associated with the Absorption-type Demerger

There is no relevant information.

d) Rights and obligations to be handed over to the Successor Company

Among the rights and obligations of the Company associated with its real estate management business and management of shares of subsidiaries and associates, Holdings Co. shall take over those set out in the Absorption-type Demerger Agreement associated with the Absorption-type Demerger.

(4) Rational for the calculation of shares in the Absorption-type Demerger There is no relevant information. (5) Name of the company that becomes the Successor Company after the Absorption-type Demerger, location of the head office, name of representative, amount of share capital, amount of net assets, amount of total assets and description of business

| Company name | Integrated Design & Engineering Holdings Co., Ltd. | | |
|-------------------------|---|--|--|
| Location of head office | 5-4 Kojimachi, Chiyoda-ku, Tokyo | | |
| Name of representative | Hiroaki Shinya, Director and Representative Executive President | | |
| Amount of share capital | 7,522 million yen | | |
| Amount of net assets | To be determined | | |
| Amount of total assets | To be determined | | |
| Description of business | Management of business actives and related thereto of group companies | | |

- 2. At the Board of Directors meeting on August 9, 2023, the Company resolved the proposal on the decrease in amounts of share capital and legal capital surplus and the disposal of other surplus, and the proposal was approved by the extraordinary shareholders' meeting (written resolution) on August 14.
 - (1) Objectives

The objectives are to pursue the optimal capital strategy and financial strategy for group management and to enhance the shareholder value of Holdings Co..

- (2) Summary of decrease in amounts of share capital and legal capital surplus
 - A. Amount of decrease
 - a) Share capital Before capital reduction 7.517 million ven After capital reduction 50
 - Before capital reduction 7,517 million yen After capital reduction 500 million yen
 - b) Legal capital surplus
 - Before capital reduction 6,216 million yen After capital reduction 125 million yen
 - B. Summary

This will be a so-called reduction of capital without compensation that does not involve repayment to shareholders for both share capital and legal capital surplus. There is no change to the total number of shares issued, and the total amount of decrease in share capital and legal capital surplus of ¥13,108 million will be transferred to "Other capital surplus."

(3) Changes in retained earnings and other earnings

- A. Items to decrease and the amount
 - Legal retained earnings 1,546 million yen
 - Voluntary retained earnings 24,287 million yen

(breakdown: Reserve for market development 1,920 million yen, General reserve 22,367 million yen)

B. Items to increase and the amount
 Retained earnings brought forward 25,833 million yen

(4) Schedule for this treatment

| Board of Directors meeting to approve the treatment | August 9, 2023 |
|---|--------------------------------|
| Resolution (written resolution) of the shareholders' meeting to | August 14, 2023 |
| approve the treatment | |
| Date of execution (effective date) | September 30, 2023 (scheduled) |

4. Other

(1) Status of Orders and Sales

| By period | | For the fiscal year ended June 30, 2022 | | For the fiscal year ended June 30, 2023 | |
|------------------|-----------------------------|--|--------------------|--|--------------------|
| Category/Segment | | Amount (Millions of yen) | Composition (%) | Amount (Millions of yen) | Composition (%) |
| Orders received | Consulting | 84,717 | 64.6 | (Note 1) 77,712 | 55.8 |
| | Urban & Spatial Development | 31,981 | 24.4 | 42,566 | 30.6 |
| | Energy | 14,343 | 10.9 | 18,827 | 13.5 |
| | Others | 123 | 0.1 | 158 | 0.1 |
| | Total | 131,166 | 100.0 | 139,265 | 100.0 |
| Revenue 1 | Consulting | 80,299 | 61.5 | 85,333 | 60.2 |
| | Urban & Spatial Development | 34,787 | 26.6 | 38,072 | 26.9 |
| | Energy | 14,804 | 11.3 | 17,339 | 12.3 |
| | Others | 783 | 0.6 | 782 | 0.6 |
| | Total | 130,674 | 100.0 | 141,527 | 100.0 |
| Revenue 2 | Consulting | 75,000 | 57.4 | 81,818 | 57.8 |
| | Urban & Spatial Development | 36,091 | 27.6 | 38,071 | 26.9 |
| | Energy | 18,799 | 14.4 | 20,855 | 14.7 |
| | Others | 783 | 0.6 | 782 | 0.6 |
| | Total | 130,674 | 100.0 | 141,527 | 100.0 |

| By period | | For the fiscal year ended June 30, 2022 | | For the fiscal year ended June 30, 2023 | |
|---|-----------------------------|--|-------------|--|-------------|
| | | Amount | Composition | Amount | Composition |
| Category/Segment | | (Millions of yen) | (%) | (Millions of yen) | (%) |
| Foreign exchange and other adjustments | Consulting | 6,761 | | 2,373 | |
| | Urban & Spatial Development | 1,758 | | 2,387 | |
| | Energy | (2) | | 90 | |
| | Others | - | | - | |
| | Total | 8,518 | | 4,852 | |
| Outstanding Orders | Consulting | 140,734 | 72.4 | 135,807 | 68.3 |
| | Urban & Spatial Development | 30,769 | 15.8 | 37,651 | 18.9 |
| | Energy | 23,004 | 11.8 | 25,495 | 12.8 |
| | Others | - | - | 1 | 0.0 |
| | Total | 194,508 | 100.0 | 198,956 | 100.0 |

Notes: 1. The above amounts include the outstanding orders at the start of consolidation of ASAP MOBILITY SDN. BHD. which was consolidated from the current fiscal year.

- 2. The above amounts are for external customers, and do not include inter-segment transactions or transfers.
- 3. Revenue 1 is by segment which received orders. Revenue 2 is by segment which provided services.
- 4. Foreign exchange and other adjustments include those related to exchange differences and outstanding order revisions.
- 5. As disclosed in "3. Consolidated Financial Statement and Primary Notes (5) Notes to Consolidated Financial Statements (Segment Information) 2 Changes in reportable segments," the Group has changed its reportable segments since the current fiscal year. The figures for the previous fiscal year have been provided based on the new reporting segments.